



**SÉRIE DE TEXTOS PARA DISCUSSÃO
DO CURSO DE CIÊNCIAS
ECONÔMICAS
TEXTO PARA DISCUSSÃO N. 078**

The Dark Side of Prudential Measures

**Paulo R. Scalco
Benjamin M. Tabak
Anderson M. Teixeira**

NEPEC/FACE/UFG
Goiânia – Junho de 2019



Dados Internacionais de Catalogação na Publicação (CIP)
GPT/BC/UFG

Scalco, Paulo Roberto. The Dark Side of Prudential Measures / Benjamin M. Tabak, Anderson M. Teixeira - 2019.

53 f. (Série de Textos para Discussão do Curso de Ciências Econômicas, 078)

Universidade Federal de Goiás, Faculdade de Administração, Ciências Contábeis e Ciências Econômicas (FACE), Goiânia, 2018.

1. Bank Regulation. 2. Prudential Measures. 3. Market Power
IV. Título

The Dark Side of Prudential Measures[☆]

Paulo R. Scalco^a, Benjamin M. Tabak¹, Anderson M. Teixeira^a

^a*Faculty of Management, Accounting and Economics, Federal University of Goiás - FACE/UFG, Brazil*

^b*Escola de Políticas Públicas e Governo, Fundação Getúlio Vargas - FGV/EPPG (School of Public Policy and Government, Getulio Vargas Foundation - FGV), Brasília, Brazil*

Abstract

In the aftermath of the financial crisis of 2008 and 2009, there is a series of changes in the scenario of financial regulation. Globally, several macroprudential measures that seek to limit systemic risk are currently in use. We evaluated the effect of these measures on the market power of banks in the Brazilian case, in which there was a process of great banking concentration that coexists with high bank spreads. Using an innovative methodology, we show that the effect of macroprudential measures is to reduce bank competition by increasing the market power of banks. It is essential that financial regulators consider this adverse effect in the design of a financial regulation that not only aims at financial stability but also a more competitive banking system.

Keywords: Bank Regulation, Prudential Measures, Market Power, Lerner Index, Stochastic Frontier.

[☆]Paulo R. Scalco (Grant no. 421078/2018-9), Benjamin M. Tabak (Grant no. 305427/2014-8) and Anderson M. Teixeira (Grant no.402170/2016-4) gratefully acknowledge financial support from the CNPq foundation.

Email addresses: scalco@ufg.br (Paulo R. Scalco), benjamin.tabak@gmail.com (Benjamin M. Tabak), andersonmutterteixeira@gmail.com (Anderson M. Teixeira)

1. Introduction

The financial crisis that hit the economies of the world from 2007 to 2009 reinvigorated the debate on how to regulate banks and other financial institutions to ensure financial stability. Before the global financial crisis (GFC) financial regulation for banks and other financial intermediaries was focused on instruments aimed at reducing the risk of bankruptcy, i.e., microprudential measures. However, as seen in the GFC, the bankruptcy of a large financial institution (FI) put at risk the solvency of the system as a whole and raised concerns about global financial stability. Since then, systemic risk became the focus of financial regulation - macroprudential measures.

The implementation of this new set of micro and macroprudential measures has raised several challenges for assessing the impact of such measures on banks and the financial system as a whole and spurred a vast literature on the subject. One of the main challenges is to evaluate the effectiveness of macroprudential policies concerning the central objective of increasing resilience. Besides that, to smooth the business cycles of the financial system (Claessens et al., 2013; Claessens & Laeven, 2004; Cerutti et al., 2017a; Jiménez et al., 2017; Altunbas et al., 2018; Ely et al., 2019; Klingelhöfer & Sun, 2019; Richter et al., 2019).

To the best of our knowledge, we note that most of the research focuses on analyzing the impact of prudential measures (micro and macroprudential) on bank loans, risk-taking behavior of the FI, or transmission of monetary policies, however, not directly on the (in) efficiency of the credit market. There are few exceptions. The first is the work of Cubillas & Suárez (2018) that investigates the negative impact of the GFC on the availability of credit and find that the increase of the banks' market power neutralized this effect. The relevant fact of this study is that this neutralizing effect on the availability of credit, caused by the increase in market power, is more significant in countries with fewer restrictions on the activities of banks, or less power of official supervision of financial institutions.

The second is Ayyagari et al. (2018) combining balance sheet data on 900,000 firms from 48 countries between 2003 and 2011 with detailed data on the use of macroprudential policy instruments. The main result indicate that macroprudential policies are negatively

associated with firm financing growth.

In light of this situation, this article, in a pioneering way, investigates the influence of some prudential measures (micro and macroprudential) on the market power of Brazilian banks using a new class of market power estimation models based on border techniques (Stochastic Frontier Analysis - SFA), initially proposed by Kumbhakar et al. (2012).

The central hypothesis formulated in this paper is that prudential rules to which FIs are subject may affect banks market power. According to Claessens & Laeven (2004), any policy that restricts banking activity and makes it challenging to operate has negative impacts on market competition, since it enables large banks to increase their market power. Therefore, a strict prudential regulatory framework could affect concentration indices and influence the market power of FIs since the implementation of Basel I agreements in 1988.

Our main contribution is to demonstrate that tightening on prudential measures has a positive impact on bank mark-ups and, therefore, detrimental effects on competition in the Brazilian banking industry. Although not wholly comparable, intuitively, our results are contrary to those of Cubillas & Suárez (2018). A second empirical verification was to establish a positive relationship between concentration and mark-up, in the same sense established by the traditional structure-conduct-performance paradigm of industrial organization literature.

Another contribution concerns the empirical method. For the first time, we employ SFA models to estimate market power for Brazilian banks on an individual basis. With the estimation of the Lerner indexes for each bank, it is possible to evaluate the market power according to ownership and to verify that state-owned banks have market power slightly lower than the private banks and foreign banks, respectively. Finally, we also obtain estimates of returns to scale that provides some evidence that Brazil's financial institutions operate with decreasing returns to scale.

Although there is a large body of literature that shows the positive effects of prudential measures – micro and macro – there is scarce literature that discusses the adverse effects of these policies. Most of the literature focuses on the effectiveness of these measures (Claessens et al., 2013; Cerutti et al., 2017a,b; Jiménez et al., 2017; Altunbas et al., 2018; Ely et al.,

2019; Klingelhöfer & Sun, 2019; Richter et al., 2019). We present evidence that this effect comes with a cost. This result is even more true for countries with imperfect credit markets such as Brazil in which banking spreads are very high in real terms.

We organize the remainder of the paper as follows. In section two, we present related literature. We present the empirical model in section three, while we describe the database and the empirical strategy in section four. In the fifth section, we present our main results, and in the sixth and last section, we present our final considerations.

2. Brief Literature Review

We can divide the literature related to our article into two groups. The first group focuses on the effectiveness of prudential measures, while the second focuses on the traditional literature of industrial organization, more specifically, on the estimation of market power.

Before GFC the focus of financial regulation for banks and other financial intermediaries was on instruments aimed at reducing the risk of bankruptcy, i.e., measures of a microprudential nature and not on the financial system as a whole. However, as seen in the GFC, the bankruptcy of a large FI put at risk the solvency of the system as a whole. When a large FI fails, there is potential for amplification and contagion in the banking system. These effects may lead to cascade failures in the financial system, which can provoke a significant shock that affects the real sector adversely. In order to account for the interconnections that may exist between financial system players, financial regulation changed its focus to curb systemic risk, using macroprudential measures.

The works of Moreno (2011), Galati & Moessner (2013), Lim et al. (2011), Claessens et al. (2013), Claessens (2015) and Freixas et al. (2015) summarize the main prudential instruments (microprudential and macroprudential) implemented by developed and developing countries. Also, they present their meaning and purpose to mitigate the probability of bankruptcy of FIs and the systemic risk arising from the procyclicality and the interconnectivity between FIs.

Among the empirical studies, Lim et al. (2011) analyze the links between macroprudential policies and the development of the credit market and bank leverage. They find evidence

suggesting that the presence of policies such as limits on maximum loan value (LTV), limits of indebtedness (DTI), limits of credit growth, capital reserve requirements and dynamic rules of provisioning are associated with reductions in the procyclicality of credit and leverage.

Claessens et al. (2013) investigate how the change in the individual balance sheets of banks in 48 countries in the period 2000-2010 responds to specific changes in some macro-legal measures. Among the main results, the authors show that the maximum limits of LTV, DTI, and the maximum limits of foreign currency lending are effective in reducing the growth of bank leverage and the price of assets.

Aiyar et al. (2014) show that, in response to stricter capital requirements (capital requirement), regulated banks reduce borrowing while unregulated banks may even increase. Gropp et al. (2018) study the requirement for higher capital requirements. Its results point to a reduction in credit and a smaller search for capital to meet the new targets. Auer & Ongena (2019) find that an additional capital requirement on real estate loans leads to growth in the retail lending channel.

In addition to this empirical evidence, Cerutti et al. (2017a) using an IMF survey covering the use of twelve macroprudential measures in 119 countries over the period 2000-2013 indicate that, in general, emerging countries use intensely such instruments. Also, instruments such as LTV and others that limit the level of indebtedness are associated with the decline in credit growth, especially real estate lending.

Other studies, however, focusing on a few prudential measures and for few countries, also stand out. Igan & Kang (2011) investigate only the effectiveness of LTV and DTI measures in Korea. Wong et al. (2011) also use only the LTV and DTI measures to investigate the behavior of real estate credit and real estate prices in Hong Kong. Camors & Peydro (2014) investigate the effect of capital withdrawal in Uruguay in the year 2008. Aiyar et al. (2014) also investigate the capital requirement for UK banks and confirm a substantial effect on the bank loan. Finally, more recently, Altunbas et al. (2018) direct the investigation of the effectiveness of macroprudential measures for the risk behavior of banks.

Overall, this literature shows that for different countries, samples, and prudential measures, there is a positive effect on systemic risk. Countries that implement these measures

can reduce their lending growth to more sustainable levels and improve their financial stability. However, what is the costs of these measures? Is there a trade-off in using such measures? We now discuss the market power and bank competition literature to assess the second strand of the literature that helps us make our connection.

In the competition-related literature in the banking industry, research models and approaches generally have a limitation due to the structure and availability of data. However, the model of Panzar & Rosse (1987) - PR - is a standard method when one wants to evaluate the degree of competition in the industry. Only in Brazil, we can cite the works of Belaisch (2003), Araújo & Jorge Neto (2007), Lucinda (2010), Tabak et al. (2012), Silva, Barbosa et al. (2015), Tabak & Gomes (2015) and Cardoso et al. (2016). In our investigation, we found only two other studies that did not use the PR model. Nakane (2002) uses a structural model as proposed by Bresnahan & Reiss (1991) and Coelho et al. (2013) use a bank entry model developed by Bresnahan (1982). Internationally, the literature is vast, and Bikker et al. (2012) offers a comprehensive survey of the literature developed around the world.

Most papers that use the PR H-statistic assume it has a monotonic relationship with bank competition. Panzar & Rosse (1987) did not establish this monotonic relation between H-Statistic and the degree of market competition. The magnitude of the H-Statistic relates to ranges of values that refer to the hypothesis underlying the market structure. Thus, it does not represent a monotonic relationship with the degree of market power (Panzar & Rosse, 1987; Bikker et al., 2012; Cardoso et al., 2016). Another problem is that the hypotheses underlying the equilibria of monopolistic and perfect competition in the PR model use another extremely restrictive set of hypotheses. An important one is that the observed data is from firms that operate in long-term equilibrium. Also, the model is susceptible to the variables used and the specification used in the estimation process of the model (Hyde & Perloff, 1995). Bikker et al. (2012) are more emphatic and argue that the H-Statistic does not even have an ordinal function with the level of competition in the industry.

Given that, what the evidence suggests is that H-statistics is not a reliable measure of the degree of market power in an industry. At least not in a continuous sense, or monotonic of measure. Hyde & Perloff (1995) emphasize that although structural models have some

influence on the specifications of their functions, they would still be the only models capable of providing an estimate of the degree of market power.

Given this context, we will use a new class of models to measure the degree of market power proposed by Kumbhakar et al. (2012) and based on stochastic boundary analysis techniques (SFA). The SFA models have several advantages when compared to the traditional models of literature known as New Industrial Empirical Organization (NEIO) and allow estimating, in a single model, a unified structure, a mark-up measure and an indicator of market power. Also, we can obtain measures of elasticity, return to scale, and efficiency.

Among the main advantages of SFA models, it is possible to emphasize the flexibility and the low requirement of information for estimations of the models. The method also allows estimating market power with or without constant returns to scale and provides an estimate of the degree of market power in the same style as the Lerner index (Lerner, 1934), thereby circumventing the critique of the use of H as a monotonic measure of the degree of competition. Another advantage of the method is that, unlike most NEIO models, this measure of market power is not only an estimate of the average parameter of the competition level of the industry, but the method also allows estimating a measure of the degree of market power per bank and over time. In the same way, it is possible to estimate the returns to the banks' scale. Finally, the SFA technique allows the parameter of market power to be a function of deterministic variables.

One of the pioneering works using SFA techniques in the banking industry is the work of Coccoresse (2014). In this article, the author estimates the Lerner index for each bank individually for a group of countries between 1994 and 2012, with the results being broadly comparable with the traditional NEIO models. More recently, Das & Kumbhakar (2016) have also used this class of models to investigate the market power of Indian banks.

We use this model to evaluate the effect of prudential measures on the bank's market power. Combining an SFA method with data on prudential measures, we can estimate these effects. We use prudential measures as explanatory variables for the market power parameter that we estimate in the SFA.

3. Empirical Method

3.1. Empirical Model

Our empirical model follows the models proposed by Coccorese (2014) and Das & Kumbhakar (2016). However, we incorporate the possibility that the mark-up has two components, a purely stochastic and a deterministic part. The derivation of the model starts from the equilibrium condition that for a profit-maximizing bank (P) will be greater than or equal to its Marginal Cost (MC):

$$P \geq MC \quad (1)$$

The distance between P and MC determines the degree of market power of the bank. If we multiply both terms of the inequality in equation 1 by the ratio of the total product (Y) and the total cost (C) and considering that $MC = \frac{\partial C}{\partial Y}$, we have:

$$\frac{P \cdot Y}{C} \geq \frac{\partial C}{\partial Y} \frac{Y}{C}, \quad (2)$$

or

$$\frac{TR}{C} \geq \frac{\partial \ln C}{\partial \ln Y}. \quad (3)$$

Where TR corresponds to the total revenue, and the relationship established in equation 3 states that in the same way as price deviates from its marginal cost, the revenue-cost ratio of the bank (TR/C) detracts from its cost-elasticity.

The inequality in equation 3 can be solved by adding a non-negative term u . Thus:

$$RC \equiv \frac{TR}{C} = \frac{\partial \ln C}{\partial \ln Y} + u, \quad u \geq 0. \quad (4)$$

RC is the observed revenue-cost ratio and $\frac{\partial \ln C}{\partial \ln Y}$ is the cost-elasticity. The non-negative term u represents the mark-up of the bank, however, it can not be calculated using the bank's accounting data because the cost elasticity, unlike RC , must be calculated from a cost

function. In addition, the revenue-cost ratio can be affected by other unobserved variables. To accommodate this assumption, we add a random error term i.i.d. v to equation 4:

$$RC = \frac{\partial \ln C}{\partial \ln Y} + u + v. \quad (5)$$

3.2. Primal Approach

As equation 5 has been defined, we need to specify a cost function to estimate the term u , that is, we are using a dual approach in the context of production theory. Kumbhakar et al. (2012) show, however, that SFA models can use both the dual and primal approaches to estimate market power. In the dual approach the total cost of the bank depends on the output quantity and input prices and the primal approach, we can specify a production function (or an input-distance function), where the output is a function of only input quantities.

This flexibility is essential because unlike many examples, in the banking industry, we do not have information available on input prices. When empirical models need this information, such as the PR model, for example, researchers circumvent this problem by estimating input price estimates from accounting information such as the ratio between expenditure and the amount of input used (expenditure on staff on total assets, for example). The use of this artifice, however, as highlighted by Kumbhakar et al. (2012), can generate problems in situations where the amount of input is endogenous.

Thus, like Das & Kumbhakar (2016), we use the primal form as an alternative to the dual form. We start from the specification of a transformation function, defined as $Af(x, Y, T) = 1$, where $f(\cdot)$ is a production function for a given technology, Y is the quantity produced, x is the quantity vector of inputs used, T is a trend variable, capturing technological changes and A is a parameter of neutral technological shift.

Using a set of appropriate identification restrictions (Kumbhakar, 2012) we can derive a function input distance (IDF) from the transformation function, given by $x_J = Ah(\tilde{x}, Y, T)$, or $\ln x_J = Ah(\ln \tilde{x}, \ln Y, T)$, where $\tilde{x}_j = \frac{x_j}{x_J}$, $j = 1, 2, \dots, J - 1$. The IDF uses the normalization that $f(x, Y, T)$ is homogeneous of degree -1 i.e. $\sum_j \frac{\partial \ln f}{\partial \ln x_j} = -1$.

Assuming that banks minimize the cost subject to technology specified by the production function, the Lagrangian for the minimization can be defined as

$$L = \mathbf{w}'\mathbf{x} + \lambda(Af(x, Y, T) - 1), \quad (6)$$

where $\mathbf{w}$ is a vector of input prices and the corresponding first order condition is:

$$w_j = -\lambda A \frac{\partial f(\cdot)}{\partial x_j}, \quad j = 1, 2, \dots, J. \quad (7)$$

Multiplying and dividing both sides by x_j and $f(\cdot)$ and rearranging terms, we can rewrite 7 as:

$$w_j x_j = -\lambda A f(\cdot) \frac{\partial f(\cdot)}{\partial x_j} \frac{x_j}{f(\cdot)} = -\lambda A f(\cdot) \frac{\partial \ln f(\cdot)}{\partial \ln x_j}, \quad j = 1, 2, \dots, J. \quad (8)$$

If we take the sum of all inputs equation 8 becomes:

$$C = \sum_{j=1}^J w_j x_j = -\lambda A f(\cdot) \sum_{j=1}^J \frac{\partial \ln f(\cdot)}{\partial \ln x_j} \Rightarrow -\lambda A = \frac{C}{f(\cdot)} \cdot \frac{1}{\sum_{j=1}^J \frac{\partial \ln f(\cdot)}{\partial \ln x_j}}. \quad (9)$$

From the envelop Theorem, we have that the marginal cost (MC) is $\frac{\partial L}{\partial Y} \equiv MC = \lambda A \frac{\partial f(\cdot)}{\partial Y} = 0$.

If we use equation 9 we can express it as:

$$\begin{aligned} MC &= -\frac{C}{f(\cdot)} \cdot \frac{1}{\sum_{j=1}^J \frac{\partial \ln f(\cdot)}{\partial \ln x_j}} \cdot \frac{\partial f(\cdot)}{\partial Y} \\ \frac{\partial C}{\partial Y} \frac{Y}{C} &\equiv \frac{\partial \ln C}{\partial \ln Y} = -\frac{\partial f(\cdot)}{\partial Y} \frac{Y}{f(\cdot)} \cdot \frac{1}{\sum_{j=1}^J \frac{\partial \ln f(\cdot)}{\partial \ln x_j}} \\ E_C &\equiv \frac{\partial \ln C}{\partial \ln Y} = -\frac{\partial \ln f(\cdot)}{\partial \ln Y} \cdot \frac{1}{\sum_{j=1}^J \frac{\partial \ln f(\cdot)}{\partial \ln x_j}} = \frac{\partial \ln f(\cdot)}{\partial \ln Y} \equiv E_Y \end{aligned} \quad (10)$$

Equation 10 states that the Cost Elasticity (E_C) equals Product elasticity (E_Y) which can be calculated from the parameters of the distance input function (IDF). This result

is important because it means that we can substitute the term on the right side of the equation 5 by product elasticity, that is,

$$RC = \frac{\partial \ln f(\cdot)}{\partial \ln y} + u + v; \quad u \geq 0. \quad (11)$$

The advantage of estimating equation 11, rather than equation 5, is that we can estimate mark-ups without the need for input and output prices, that is, we only need the information on revenue and total cost of banks and the respective input quantities.

In order to estimate the mark-up defined in equation 11, we assume that the transformation function takes a form of the translog type and apply the appropriate normalizations, as in Kumbhakar (2012), to express the transformation function in the form of an input input function given by:

$$\begin{aligned} \ln x_1 = & \alpha_0 + \sum_{j=1}^{J-1} \alpha_j \ln \tilde{x}_j + \frac{1}{2} \sum_{j=1}^{J-1} \sum_{k=2}^J \alpha_{jk} \ln \tilde{x}_j \ln \tilde{x}_k \\ & + \alpha_Y \ln Y + \frac{1}{2} \alpha_{YY} (\ln Y)^2 + \sum_{j=1}^{J-1} \alpha_{jY} \ln \tilde{x}_j \ln Y + \alpha_T T + \frac{1}{2} \alpha_{TT} T^2 \\ & + \sum_{j=1}^{J-1} \alpha_{jT} \ln \tilde{x}_j T + \alpha_{YT} T \ln Y, \end{aligned} \quad (12)$$

from which, we can derive the product-elasticity as

$$E_Y \equiv \frac{\partial \ln x_1}{\partial \ln Y} = \alpha_Y + \alpha_{YY} \ln Y + \sum_{j=1}^{J-1} \alpha_{jY} \ln \tilde{x}_j + \alpha_{YT} T, \quad (13)$$

where $\tilde{x}_j = \frac{x_j}{x_J}, j = 1, 2, \dots, J-1$.

Replacing equation 13 in equation 11 we define our empirical equation as:

$$RC = \alpha_Y + \alpha_{YY} \ln Y + \sum_{j=1}^{J-1} \alpha_{jY} \ln x_j + \alpha_{YT} T + u + v. \quad (14)$$

As highlighted by Kumbhakar et al. (2012), once that we are interested in estimating the individual mark-up of each bank, we need to focus only on 14 without the need to

estimate the full distance input function, defined by 12. Besides, since the compound error term ($\varepsilon = u + v$) is the same in the SFA models, we use the Maximum Likelihood method to estimate the model (14). For this, it is necessary to assume a hypothesis about the distribution of the two components.

We follow the literature and assume that the random error component v is independent and identically distributed with a normal distribution, zero mean and constant variance, that is, $v \sim N(0, \sigma_v^2)$. On the other hand, for the nonnegative component, u , representing the banks' mark-up, we extend the models of by Coccorese (2014) and Das & Kumbhakar (2016) and separating the deviation from the competitive frontier in a deterministic part, which is a function of a vector of explanatory variables $\mathbf{Z}'$, of the purely stochastic part.

Following the SFA literature, we estimate the deterministic component of mark-up simultaneously with the parameters of the 14, in the same way as Lopez et al. (2018). This procedure reduces possibility of bias of the estimates when the stochastic term includes determinants of deviations. Thus, the mark-up (u) in 14 can be represented by

$$u = \mathbf{Z}'\delta + \omega \quad (15)$$

where ω is the stochastic component of mark-up and is defined by a truncated normal distribution with zero mean and constant variance, σ_ω^2 , such that $\omega \geq -\mathbf{Z}'\delta$. Therefore the mark-up (u) follows a distribution $u \sim N^+(\mathbf{Z}'\delta, \sigma_\omega^2)$.

Combining equations 14 and 15, the model we estimate is as follows:

$$RC = \alpha_Y + \alpha_{YY} \ln Y + \sum_{j=1}^{J-1} \alpha_{jY} \ln x_j + \alpha_{YT} T + \mathbf{Z}'\delta + \omega_{it} + v. \quad (16)$$

In order to verify the impact of prudential measures on the degree of competition, we have included the measures Cerutti et al. (2016) as determinants of mark-up, in addition to a measure of concentration, represented by the HHI, calculated from the total assets of the banks.

3.3. Market Power

To measure the degree of power of each bank, we use the traditional measure defined by Lerner (1934),

$$L = \frac{P - MC}{P}, \quad (17)$$

if $L = 0$, $P = MC$ and for any value $L > 0$, $P > MC$. In the limit, $L = 1$.

The connection between the SFA model (equation 16) and the Lerner index, is done rearranging the equation 5. Omitting the error term (v) for simplification we can rewrite equation 5 as:

$$\frac{P \cdot Y}{C} \frac{\partial \ln Y}{\partial \ln C} - 1 = u \frac{\partial \ln Y}{\partial \ln C}. \quad (18)$$

Considering that $\frac{\partial \ln Y}{\partial \ln C} = (\frac{\partial Y}{\partial C})(\frac{C}{Y})$, we have :

$$\frac{P - MC}{MC} = \frac{u}{E_C}. \quad (19)$$

Equation 19 corresponds to an alternative definition of mark-up, called θ , where the distance between price and marginal cost is expressed as a fraction of the latter. In addition, since the function input distance is dual the cost function, we can substitute E_C for E_Y in equation 19 and, after estimating equation 16 and obtain estimates of the mark-up ($\hat{u}$), the estimation of market power can be obtained by replacing the values estimated in equation 19 as follow:

$$\theta \equiv \frac{P - MC}{MC} = \frac{\hat{u}}{\hat{\alpha}_Y + \hat{\alpha}_{YY} \ln Y + \sum_{j=1}^{J-1} \hat{\alpha}_{jY} \ln \tilde{x}_j + \hat{\alpha}_{YT} T}. \quad (20)$$

This estimate can be used to obtain the traditional measure of Lerner index, as in equation 16, employing the following formula:

$$L = \frac{\hat{\theta}}{1 + \hat{\theta}}. \quad (21)$$

3.4. Returns to Scale

Finally, we can use the estimates of equation 16 to obtain other characteristics of technology, such as the return to scale and the scale bias. Formally, $E_C = \frac{\partial \ln C}{\partial \ln Y} = (\frac{\partial C}{\partial Y})(Y/C) = MC/AC$, where AC represents the average cost. This means that the return to scale is inversely related to cost elasticity, that is, $RTS = \frac{1}{E_C}$. If $E_C = 1$ we will have constant returns to scale, if $E_C < 1$ we will have increasing returns (economies of scale) and if ($E_C > 1$) we will have decreasing returns (diseconomies of scale). Again, using the duality condition between IDF and the cost function, we can use the estimates of equation 16 to calculate the return to scale and scale bias. Respectively:

$$RTS = \frac{1}{\hat{\alpha}_Y + \hat{\alpha}_{YY} \ln Y + \sum_{j=1}^{J-1} \hat{\alpha}_{jY} \ln \tilde{x}_j + \hat{\alpha}_{YT} T} \quad (22)$$

and

$$Scale\ Bias = \hat{\alpha}_{YT}. \quad (23)$$

If the scale bias parameter ($\hat{\alpha}_{YT}$) is statistically significant and greater than zero, this suggests that technological change is reducing economies of scale over time.

4. Database and empirical approach

The database used can be divided into two parts. The first part includes the information of all FI authorized to operate in Brazil by the Brazilian Central Bank (BCB). This information is available on the BCB's website through the IF.data system and contains detailed information on the balance sheet, income statement, and credit portfolio of all IFs. In addition, data are available on an individual basis, as well as on financial conglomerates and prudential conglomerates¹. For this work, we use the concept of financial conglomerates. In

¹The BCB defines as a financial conglomerate the group of financial entities directly or unrelated, by shareholding or by effective operational control, characterized by standard management or by operating in the market under the same brand or commercial name (Circular note n° 1.273 from Brazilian Central Bank). The concept of a prudential conglomerate, in turn, encompasses a broader universe of entities, such as consortium administrators, payment institutions, and companies that purchase credit operations (Office document n° 1.273 from Brazilian Central Bank).

December 2018, there was information on a total of 2,753 IFs between commercial banks, or multiple banks with and without commercial portfolios, credit cooperatives, development banks, among others, arranged quarterly, since the first quarter of 2000.

Our sample was restricted only to commercial banks or multiple banks with commercial portfolios and savings banks. Banks with loan portfolio equal zero and did not contain information for at least three consecutive years were excluded. In the same way we excluded banks with observations that fell below 1st percentile of the sample for each one of variables used in the model, or above 99th percentile only for the dependent variable $RC = TR/C$. Furthermore we chose to work with the data on a semi-annual basis (June and December base dates) because inconsistencies we have found in some quarterly accounting data. After applying all these criteria, our sample was restricted to a panel with only 83 banks, between the first half of 2000 and the second half of 2014, totaling 1,818 observations². In terms of representativeness, our sample, with only 83 banks, corresponded to 79.4% of the total assets and 81.7% of the credit portfolio of the entire SFN in December 2014.

The second database was obtained from Cerutti et al. (2016). In this unprecedented database, the focus is on the change and intensity in the use of a set of prudential instruments classified as micro-prudential and macro-prudential³. They collect the data for 64 countries with a quarterly period covering the period between the first quarter of 2000 and the fourth quarter of 2014. In the database, in addition to a considerable number of countries, the information collected by the authors has the objective of mapping the intensity and the change occurring quarterly in each of the prudential instruments.

The original instruments of the database are the capital requirement, capital buffer, interbank exposure limit, concentration limit, maximum loan amount, commonly known as Loan-to-value, and reserve requirement.

Concerning the capital requirement instrument, we can understand it as an imposition

²Although the BCB has information until the second half of 2018, the database with prudential variables available in the article by Cerutti et al. (2016) goes only until the second half of 2014.

³The database of Cerutti et al. (2016) is a considerable advance to the available prudential data collected so far in Lim et al. (2011) and Cerutti et al. (2017a). In both studies, the focus is on only identifying whether or not the country has implemented the appropriate prudential instrument.

for a compulsory deposit with the BCB of demand deposits of financial institutions. Capital buffer serves as a buffer against countercyclical capital, whose purpose is to protect the banking sector in periods of excessive credit growth, which is associated with increased systemic risk. On the other hand, in periods of credit constraint, the buffering capital may decrease and thus, not affecting the performance of the real side of the economy.

The interbank exposure limit is a liability limiter maintained by the banking sector as a whole or by a particular bank. By the concentration limit, we mean a procedure that limits the fraction of assets concentrated to a limited number of borrowers.

Loan-to-value is a restriction to the borrower or activity. It is the imposition of maximum amounts of loans on the value of collateral or even maximum amounts of indebtedness to the income of the borrower. Finally, we can interpret a reserve requirement as an instrument whose purpose is to limit the multiplication of money in the economy, through the imposition of compulsory deposits with the Central Bank.

The prudential capital buffer instrument was broken down into the following categories: general capital requirement, real estate credit, consumer credit, and others. We decompose the reserve requirement instrument into two sub-indices: local domestic currency and foreign currency.

Information on intensity and change in prudential tooling is collected as follows by the researchers. If the financial regulator tightens the instrument in question in a specific quarter, the index assumes a value of $+1$. On the other hand, if the same instrument undergoes relaxation or loosening, the value of -1 .

Finally, the index receives a value of zero if there was no change in the prudential instrument in that quarter⁴. According to Cerutti et al. (2016) in addition to capturing the intensity of change in such a prudential policy, this type of coding incorporates qualitative characteristics of the policy that are lost by the type of dichotomous coding (1 if implemented and 0 otherwise). Despite the simplicity of the coding used, it is imperfectly able to measure direction in policy change. Not all the instruments available on the original basis were used

⁴For more details on how the base was built, see Cerutti et al. (2016).

because some measures were not implemented by the BCB. Examples are the capital buffer for real estate credit, the concentration limit of banks to sectors or borrowers, and the limit on interbank exposure.

Moreover, due to the low variability in most measures and the semi-annual structure of the database obtained in the BCB, we chose to use the cumulative indexes of variation. According to Cerutti et al. (2016), the purpose of this cumulative index is to capture the level of tightness or looseness over a given period. Finally, to capture an overall measure of prudential instruments, we aggregate all variations of prudential instruments into a single aggregate instrument called cumulative prudential. Table A.5, attached, illustrates the change and the intensity of the prudential instruments implemented by Brazil, according to the data collected by Cerutti et al. (2016).

Our empirical strategy consists in estimating the equation 16 by Maximum Likelihood in a two-stage procedure, wherein the first stage we obtain the estimates of the parameters of the equation and in the second stage, we calculate the estimates of $\hat{u}_{it}$, using the conditional mean estimator of Jondrow et al. (1982).

After obtaining the estimates of $\hat{u}$ and $\widehat{RC} \equiv \hat{E}_Y$, we use equation 20 to calculate the estimated values of θ , which are used to calculate the Lerner Index (L), according to equation 21.

We estimated six models with different sets of deterministic variables (prudential measures) to control the parameter of market power (u_{it}). In the first model, we did not add any controls. In the second we include only the *HHI*. In the third specification, we include the *capital buffer* and *capital requirement*. The fourth model uses only the *loan-to-value*. In the fifth model, we include *reserve requirements* in both *foreign* and *local currency* and in the last model, we include the cumulative *prudential measure* which is the sum of the changes in all other prudential measures.

The inclusion of prudential variables in a separated way was necessary because they represent only the tightening or the loosening of the prudential instrument. Therefore, they do not represent the change in the magnitude of the prudential instrument. As such, the variables have little variability, and the high correlation generated between them causes

severe problems in the estimation process by maximum likelihood. In general, the tests with the aggregate models did not reach the convergence of likelihood function even using different strategies for initial values or optimization algorithm and when the optimization reaches an optimal state, the estimates were inconsistent. For this reason, we chose to estimate simpler models, including prudential variables separately, or at most two when they represented similar measures.

Besides, two critical events occurred in the second half of 2008 and significantly changed the structure and dynamics of the banking industry in Brazil. The outbreak of the subprime crisis in the US and the acquisition of Unibanco by Itaú in Brazil⁵. Itaú-Unibanco has become the largest bank in Brazil (Itaú-Unibanco) accounting for 19.1% of total SFN assets, and 18.4% of the total loan portfolio in the second half of 2008.

We can observe the increase in market concentration in Figure 1, which represents HHI concentration indices for total assets and total credit portfolio. The increase in concentration levels of the banking industry, on the other hand, also coincides temporarily with the outbreak of the GFC and an increase in rigidity in prudential instruments after the onset of the crisis⁶.

These events result in a high correlation between the variables and making it more difficult to isolate the effects of each variable on the parameter of market power. In this way, we also chose to estimate an HHI-only model as the control variable of market power (u_{it}).

Figure 1: Evolution of the Herfindahl Index (HHI) over time using credit and total assets for the Brazilian banking system

We summarize the description of the variables that we will use in the estimation of

⁵Unibanco was the sixth largest Brazilian bank in the first half of 2008, accounting for 5.9% of total SFN assets and 6% of the total loan portfolio. Also, Itaú was the third largest bank with 11.8% of SFN and 11.9% of the loan portfolio.

⁶Cubillas & Suárez (2018) find the same result as the banks' market power increased shortly after the GFC.

equation 16 and how we calculate them in Table 1. All variables included in equation 16, except for trend, prudential variables and HHI are in the logarithms form.

Table 1: Variables used to IDF estimation

5. Empirical Results

We present the results of the models in Table 2. Initially, focusing on the interpretation of the parameters of the input-distance function, we verified that the size of the IF credit portfolio ($\ln Y$) has a negative sign, but it was significant only for models 1, 4 and 5. This result implies that the larger the portfolio size, the lower the revenue-cost ratio of the FI.

Table 2: Results of IDF estimation

The coefficients of Staff costs ($\ln \tilde{x}_1$) and volume of funding ($\ln \tilde{x}_2$) were also negative and significant in all models. Thus the higher the staff costs, and the higher the funding volume, the lower the cost-to-cost ratio of the FIs. The trend variable, as established by equation 23, represents the scale bias and the negative sign would indicate that technological change would increase economies of scale, over time, however, no estimate was significant.

5.1. Impact of Prudential Measures on Mark-up

The evaluation of the variables that determine the mark-up parameter ($\hat{u}$) shows that all of them are statistically significant and positive. The SFA model is not linear in these parameters. Therefore, the value of the coefficients does not represent the effect of the magnitude of changes in the variables on the mark-up (their elasticities). However, we can estimate their marginal effects. We present them for each variable in Figure 2.

Figure 2: Marginal effects of HHI and prudential instruments (Capital Buffer, Capital Requirement, LTV, Reserve Requirement (Foreign), Reserve Requirement (domestic) and cumulative prud.) on the mark-up component.

The positive sign of HHI in model 2 means that the more concentrated the banking industry is, the higher the market power of FIs. This result is in line with that established by the traditional structure-conduct-performance paradigm (Schmalensee, 1989). However, as can be seen in Figure 1, the increase in the concentration index coincides with the tightening of the prudential measures stemming from the GFC. In this sense, we can not say whether this is the real effect of the increase in market concentration on the market power of FIs, or whether it is affected by the tightening of prudential measures.

If we focus on prudential instruments, the results for capital buffers and the capital requirement (model 3) indicate that a tightening in these variables - whose purpose is to increase banks' capital reserve during positive shocks in the economy - has a detrimental effect on competition market since they raise the IF mark-ups. This effect happens because this prudential measure influences the smoothing of the credit supply cycle.

The same results are present for the loan-to-value variable (model 4). In general, this measure sets limits on the leverage of mortgages and other securities, and a tightening in *ltv* is effective in controlling possible booms in the real estate market by reducing real estate prices and ultimately reducing the excess volatility of the economy ((Zhang & Zoli, 2016; Ely et al., 2019). According to the result found, the higher the limits, the greater the market power of the FIs.

With respect to reserve requirements both in foreign and local currency - credit limits directly in foreign currency and domestic currency, respectively - the results (model 5) also demonstrate a detrimental effect on competition since the tightening in such measures also implies an increase mark-up of IFs. In the model 6, where we introduce the aggregate prudential measure, the result found is similar to the others, that is, the higher the tightness (in general) in the prudential measures of the financial system, the higher the market power of FIs.

Unfortunately, since prudential variables represent only a measure of tightening or loosening of prudential policy and not its magnitude, we can not accurately assess the impact of these variables on the mark-up. The marginal effects represented in Figure 2 give us only an idea of how such variables affected the estimated mark-ups.

However, in general, we can say that the positive signs of the estimates mean that the higher the tightness in these prudential policies, the greater the mark-up and, consequently, the higher the market power of the FIs. Therefore, we find a perverse effect on industry competition and probably a loss of borrowers welfare.

Our results are in accordance with the evidence that the increase in prudential rigor has negative impacts, mainly on the supply of credit (Lim et al., 2011; Claessens, 2015; Aiyar et al., 2014; Gropp et al., 2018; Cerutti et al., 2017a). Ceteris paribus the increase of IF mark-ups would be a fully expected effect. As highlighted by Claessens & Laeven (2004), any policy that restricts the activity of banks and hinders their operation has negative impacts on market competition.

5.2. Estimation of Lerner indices

Regarding the mark-up estimation, the values reported at the bottom of Table 2 correspond to the distance between the observed revenue-cost ratio and its competitive boundary, that is, the component $\hat{u}$.

To interpret the mark-up, however, we will focus the discussion on the estimates of Lerner index (equation 21) because they have a more unambiguous economic meaning. We summarize the results of Lerner index for general estimates, by type of control and for each model in Table 3 and the Figure 3 shows their frequency distributions. We should emphasize that these estimates are individuals, that is, we obtain the estimates for each IF and at each period, t . The tables in Annex (A.6 to A.11) summarizes the estimates of the Lerner index and the returns to scale for each IF in the sample.

Table 3: Estimates of Lerner index general and by type of control

Figure 3: Frequency distribution of Lerner indexes for each model and density estimation
Kernel by type of control

For all six models, all mark-up estimates were within the theoretical range of 0 and 1, with the minimum value being 0.009 (model 2) and the maximum value 0.362 (model 3). In general, the estimated average value was between 0.051 (model 2) and 0.058 (models 1 and 5), which means that, on average, Brazilian banks have a mark-up between 5.1% and 5.8%. These values are slightly different when we separate the estimates by type of control.

In the case of state-owned banks, the average mark-up was between 0.047 (model 2) and 0.057 (model 1). These values are lower, in all the estimated models, to the values of (privates) national banks (0.052-0.057) and foreign banks (0.050-0.061). However, the medians of estimated values for state-owned banks were higher than the national and foreign private banks in all models.

For comparison purposes, these values are considerably lower than the value (0.16) estimated for Brazil in Coccorese (2014). We believe that this difference is due to the model and sample used. Coccorese (2014) has estimated the dual version of model (equation 5) and, as highlighted by Kumbhakar et al. (2012), the use of accounting information to calculate input prices can generate problems when they are endogenous.

Regarding the sample, Coccorese (2014) also used a different period from ours (1994 to 2012) and a more significant number of IFs in the sample (189, against 83 used by us). The main difference here is in the number of IF - 106 in total. In this respect, it is essential to note that these FIs constitute small FIs and in the second half of 2014 they held only 3.7% of total SFN assets and 2.4% of the total credit portfolio.

We tried to replicate the Coccorese' sample but in preliminary tests we have found great difficulties in the models estimations, in particular, at convergence of likelihood function. We observed these small IFs had, in several situations, extremely high values for the revenue-cost ratio, or excessively low for the inputs used (personnel expenses and funding), as well as other problems such as launch errors (positive values in variables of expenditure, for example) and missings. For these reasons, and considering that such IFs represented only a

small fraction of Brazilian credit market, we decided to exclude them from the sample.

However, It is worth highlight as they are small FIs the vast majority operate in particular segments of the credit market and probably assume a more risk-taking behavior. Considering that they will work with a segment of credit claimants with "worse scores" than borrowers using large FIs we expect that the mark-up of these IFs will be higher. We can observe (part of) this phenomenon in Figure 4, where we represent the estimates of the Lerner index (vertical axis) against market share of total assets (horizontal axis) of our sample and it is quite evident the smaller banks have the higher mark-ups. Therefore, as our sample exclude a large proportion of these small IFs it is natural that Coccoresse (2014)' results larger than ours.

Figure 4: Lerner indexes according to the size (market share) of banks' assets

Regardless of this, our results seem to adhere well to reality, because if we look at Figure 5, we note that the Lerner indices show a significant increase from the second semester of 2008. These results are in agreement with the results of Cubillas & Suárez (2018). Besides, in Figure 6, Lerner indexes are separated by type of control, and we can observe that, with some exceptions, the market power has always been lower for state-owned banks, especially considering the period after the GFC.

Figure 5: Average Lerner indices for each model between 2000q2 and 2014q4

Figure 6: Average Lerner indices estimated for public, private national and private foreign banks between 2000q2 and 2014q4

5.3. Estimation of Returns to Scale

Finally, Table 4 and Figure 7 summarize the estimates of returns to scale. We highlight that the average of the returns to the scale of the Brazilian FIs is very close if we compare the six estimated models (between 0.848 and 0.851). Although the values are close to unity, in all FIs we reject the hypotheses of constant returns to the scale, that is, $RTS = 1$, therefore FIs have diseconomies of scale.

Table 4: Estimates of returns to scale by control type and general.

When we separate estimates by type of control, the estimates of state-owned banks (0.937-0.944) are higher than national (0.824-0.829) and foreign banks (0.841-0.844). This result means that the scale problem is a problem common to all FIs in Brazil. Moreover state-owned banks runs closer to the constant return region than national and foreign banks.

Figure 7: Frequency distribution of the returns to scale indexes for each model and density estimationKernel by type of control

6. Final Considerations

Considering that the banking industry underwent a significant restructuring in recent years, caused by several mergers and acquisitions in the sector, as well as by a severe financial crisis started in mid 2007 and potentialized in 2008, understand the behavior of market power and as a (partial) set of prudential instruments influencing this dynamic has become paramount. Thus, in an innovative way this paper proposed the use of stochastic frontier analysis techniques to measure market power for the Brazilian banking industry and to test if such prudential measures had an impact on the competitive dynamics of sector.

The estimated average Lerner index was between 5.1% and 5.8% for Brazilian FIs. However, when controlled by the type of control, we find that state-owned banks have slightly

lower estimates than national and foreign banks, respectively. Also, estimates of returns to scale allow us to infer that FIs operate with diseconomies of scale.

Concerning the impact of prudential measures on the market power of FIs, our results generally suggest that tightening of prudential measures have a positive impact on bank mark-up and, consequently, have detrimental effects on competition in industry banking. Finally, in future research, it will be possible to better understand the influence of some prudential measures in the banking market, through the study by type of segment or line of credit.

References

- Aiyar, S., Calomiris, C. W., & Wieladek, T. (2014). Does macro-prudential regulation leak? evidence from a uk policy experiment. *Journal of Money, Credit and Banking*, 46, 181–214. URL: <https://onlinelibrary.wiley.com/doi/abs/10.1111/jmcb.12086>. doi:10.1111/jmcb.12086. arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1111/jmcb.12086>.
- Altunbas, Y., Binici, M., & Gambacorta, L. (2018). Macroprudential policy and bank risk. *Journal of International Money and Finance*, 81, 203–220. doi:<https://doi.org/10.1016/j.jimonfin.2017.11.012>.
- Araújo, L. A. D. d., & Jorge Neto, P. d. M. (2007). Risco e competição bancária no Brasil. *Revista Brasileira de Economia*, 61, 175–200. URL: http://www.scielo.br/scielo.php?script=sci_abstract&pid=S0034-71402007000200003&lng=en&nrm=iso&tlng=pt. doi:10.1590/S0034-71402007000200003.
- Auer, R., & Ongena, S. (2019). The countercyclical capital buffer and the composition of bank lending. *Available at SSRN 3345189*, .
- Ayyagari, M., Beck, T., & Peria, M. (2018). The micro impact of macroprudential policies: Firm-level evidence. *IMF Working Paper*, .
- Barbosa, K., de Paula Rocha, B., & Salazar, F. (2015). Assessing competition in the banking industry: A multi-product approach. *Journal of Banking & Finance*, 50, 340–362. URL: <http://www.sciencedirect.com/science/article/pii/S0378426614001642>. doi:10.1016/j.jbankfin.2014.05.003.
- Belaisch, A. (2003). *Do Brazilian Banks Compete?*. SSRN Scholarly Paper ID 879189 Social Science Research Network Rochester, NY. URL: <https://papers.ssrn.com/abstract=879189>.
- Bikker, J. A., Shaffer, S., & Spierdijk, L. K. (2012). Assessing competition with the panzar-rosse model: The role of scale, costs, and equilibrium. *Economics Letters*, 94, 1025–1044.
- Bresnahan, T. F. (1982). The oligopoly solution concept is identified. *Economics Letters*, 10, 87–92. URL: [http://dx.doi.org/10.1016/0165-1765\(82\)90121-5](http://dx.doi.org/10.1016/0165-1765(82)90121-5). doi:10.1016/0165-1765(82)90121-5.
- Bresnahan, T. F., & Reiss, P. (1991). Entry and competition in concentrated markets. *Journal of Political Economy*, 99, 977–1009.
- Camors, C., & Peydro, J. (2014). Macroprudential and monetary policy: Loan-level evidence from reserve requirement. *Mimeo. Universitat Pompeu Fabra*, . URL: <https://pdfs.semanticscholar.org/d508/61639bb4e7453a7a39184edf9b0c1e7016a6.pdf>.
- Cardoso, M., Azevedo, P. F., & Barbosa, K. (2016). Concorrência no setor bancário brasileiro: bancos individuais versus conglomerados bancários, . (pp. 113–146). URL: <http://repositorio.ipea.gov.br/handle/11058/6650>.
- Cerutti, E., Claessens, S., & Laeven, L. (2017a). The use and effectiveness of macroprudential policies: New

- evidence. *Journal of Financial Stability*, 28, 203–224. doi:<https://doi.org/10.1016/j.jfs.2015.10.004>.
- Cerutti, E., Correa, R., Fiorentino, E., & Segalla, E. (2016). Changes in prudential policy instruments – a new cross-country database. *IMF Working Paper*, WP/16/10, .
- Cerutti, E., Dagher, J., & Dell’Ariccia, G. (2017b). Housing finance and real-estate booms: A cross-country perspective. *Journal of Housing Economics*, 38, 1–13.
- Claessens, S. (2015). An overview of macroprudential policy tools. *Annual Review of Financial Economics*, 7, 397–422. URL: <https://doi.org/10.1146/annurev-financial-111914-041807>. doi:10.1146/annurev-financial-111914-041807. arXiv:<https://doi.org/10.1146/annurev-financial-111914-041807>.
- Claessens, S., Ghosh, S. R., & Mihet, R. (2013). Macro-prudential policies to mitigate financial system vulnerabilities. *Journal of International Money and Finance*, 39, 153–185. doi:<https://doi.org/10.1016/j.jimonfin.2013.06.023>.
- Claessens, S., & Laeven, L. (2004). What drives bank competition? some international evidence. *Journal of Money, Credit and Banking*, 36, 563–583. URL: <http://www.jstor.org/stable/3838954>.
- Coccorese, P. (2014). Estimating the Lerner index for the banking industry: a stochastic frontier approach. *Applied Financial Economics*, 24, 73–88. URL: <http://dx.doi.org/10.1080/09603107.2013.866202>. doi:10.1080/09603107.2013.866202.
- Coelho, C. A., De Mello, J. M., & Rezende, L. (2013). Do Public Banks Compete with Private Banks? Evidence from Concentrated Local Markets in Brazil. *Journal of Money, Credit and Banking*, 45, 1581–1615. URL: <http://onlinelibrary.wiley.com/doi/10.1111/jmcb.12063/abstract>. doi:10.1111/jmcb.12063.
- Cubillas, E., & Suárez, N. (2018). Bank market power and lending during the global financial crisis. *Journal of International Money and Finance*, 89, 1–22. URL: "<http://www.sciencedirect.com/science/article/pii/S0261560618303048>". doi:<https://doi.org/10.1016/j.jimonfin.2018.08.003>.
- Das, A., & Kumbhakar, S. C. (2016). Markup and efficiency of Indian banks: an input distance function approach. *Empirical Economics*, (pp. 1–31). URL: <http://link.springer.com/article/10.1007/s00181-015-1062-4>. doi:10.1007/s00181-015-1062-4.
- Ely, R., Tabak, B., & Teixeira, A. (2019). Heterogeneous effects of the implementation of macroprudential policies on bank risk. *MPRA Paper No.94546*, .
- Freixas, X., Laeven, L., & Peydró, J.-L. (2015). *Systemic Risk, Crises, and Macroprudential Regulation*. Mit Press. URL: <http://www.jstor.org/stable/j.ctt17kk82g>.
- Galati, G., & Moessner, R. (2013). Macroprudential policy – a literature review. *Journal of Economic Surveys*, 27, 846–878. URL: <https://onlinelibrary.wiley.com/>

- doi/abs/10.1111/j.1467-6419.2012.00729.x. doi:10.1111/j.1467-6419.2012.00729.x.
arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1111/j.1467-6419.2012.00729.x>.
- Gropp, R., Mosk, T., Ongena, S., & Wix, C. (2018). Banks Response to Higher Capital Requirements: Evidence from a Quasi-Natural Experiment. *The Review of Financial Studies*, 32, 266–299. URL: <https://doi.org/10.1093/rfs/hhy052>. doi:10.1093/rfs/hhy052. arXiv:<http://oup.prod.sis.lan/rfs/article-pdf/32/1/266/27185080/hhy052.pdf>.
- Hyde, C. E., & Perloff, J. M. (1995). Can market power be estimated? *Review of Industrial Organization*, 10, 465–485. URL: <http://link.springer.com/article/10.1007/BF01024231>. doi:10.1007/BF01024231.
- Igan, D., & Kang, H. (2011). Do loan-to-value and debt-to-income limits work? evidence from korea. *IMF Working Papers*, (pp. 1–34).
- Jiménez, G., Ongena, S., Peydró, J.-L., & Saurina, J. (2017). Macroprudential policy, countercyclical bank capital buffers, and credit supply: Evidence from the spanish dynamic provisioning experiments. *Journal of Political Economy*, 125, 2126–2177. URL: <https://doi.org/10.1086/694289>. doi:10.1086/694289. arXiv:<https://doi.org/10.1086/694289>.
- Jondrow, J., Knox Lovell, C. A., Materov, I. S., & Schmidt, P. (1982). On the estimation of technical inefficiency in the stochastic frontier production function model. *Journal of Econometrics*, 19, 233–238. URL: <http://www.sciencedirect.com/science/article/pii/0304407682900045>. doi:10.1016/0304-4076(82)90004-5.
- Klingelhöger, J., & Sun, R. (2019). Macroprudential policy, central banks and financial stability: Evidence from china. *Journal of International Money and Finance*, 93, 19–41. URL: <https://doi.org/10.1016/j.jimonfin.2018.12.015>.
- Kumbhakar, S. C. (2012). Specification and estimation of primal production models. *European Journal of Operational Research*, 217, 509–518. URL: <http://www.sciencedirect.com/science/article/pii/S0377221711008939>. doi:10.1016/j.ejor.2011.09.043.
- Kumbhakar, S. C., Baardsen, S., & Lien, G. (2012). A New Method for Estimating Market Power with an Application to Norwegian Sawmilling. *Review of Industrial Organization*, 40, 109–129. URL: <http://link.springer.com/article/10.1007/s11151-012-9339-7>. doi:10.1007/s11151-012-9339-7.
- Lerner, A. P. (1934). The Concept of Monopoly and the Measurement of Monopoly Power. *The Review of Economic Studies*, 1, 157–175. URL: <http://restud.oxfordjournals.org/lookup/doi/10.2307/2967480>. doi:10.2307/2967480.
- Lim, C. H., Costa, A., Columba, F., Kongsamut, P., Otani, A., Saiyid, M., Wezel, T., & Wu, X. (2011). Macroprudential policy: what instruments and how to use them? lessons from country experiences. *IMF working papers*, (pp. 1–85).
- Lopez, R. A., He, X., & Azzam, A. (2018). Stochastic frontier estimation of market

- power in the food industries. *Journal of Agricultural Economics*, 69, 3–17. URL: <https://onlinelibrary.wiley.com/doi/abs/10.1111/1477-9552.12219>. doi:10.1111/1477-9552.12219. arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1111/1477-9552.12219>.
- Lucinda, C. R. (2010). Competition in the Brazilian loan market: an empirical analysis. *Estudos Econômicos (São Paulo)*, 40, 831–858. URL: http://www.scielo.br/scielo.php?script=sci_abstract&pid=S0101-41612010000400004&lng=en&nrm=iso&tlng=en. doi:10.1590/S0101-41612010000400004.
- Moreno, R. (2011). Policymaking from a macroprudential perspective in emerging market economies, .
- Nakane, M. I. (2002). A test of competition in brazilian banking. *Estudos Econômicos (São Paulo)*, 32, 203–224. URL: <http://www.revistas.usp.br/ee/article/view/117799>.
- Panzar, J. C., & Rosse, J. N. (1987). Testing for "monopoly" equilibrium. *The Journal of Industrial Economics*, 35, 443–456. URL: <http://www.jstor.org/stable/2098582>. doi:10.2307/2098582.
- Richter, B., Schularick, M., & Shim, I. (2019). The costs of macroprudential policy. *Journal of International Economics*, 118, 263 – 282. URL: <http://www.sciencedirect.com/science/article/pii/S0022199618302617>. doi:<https://doi.org/10.1016/j.jinteco.2018.11.011>.
- Schmalensee, R. (1989). Chapter 16 inter-industry studies of structure and performance. In *Handbook of Industrial Organization* (pp. 951–1009). Elsevier BV. URL: [http://dx.doi.org/10.1016/s1573-448x\(89\)02004-2](http://dx.doi.org/10.1016/s1573-448x(89)02004-2). doi:10.1016/s1573-448x(89)02004-2.
- Silva, M. S. d. (). Avaliação do processo de concentração-competição no setor bancário brasileiro. URL: <http://www.bcb.gov.br/pec/wps/port/td377.pdf>.
- Tabak, B., & Gomes, G. (2015). The impact of market power at bank level in risk-taking: The brazilian case. *International Review of Financial Analysis*, 40, 154–165.
- Tabak, B. M., Fazio, D. M., & Cajueiro, D. O. (2012). The relationship between banking market competition and risk-taking: Do size and capitalization matter?, . 36, 3366–3381. URL: <http://www.sciencedirect.com/science/article/pii/S0378426612002026>. doi:10.1016/j.jbankfin.2012.07.022.
- Wong, T., Fong, T., Li, K.-f., & Choi, H. (2011). Loan-to-value ratio as a macroprudential tool-hong kong's experience and cross-country evidence, .
- Zhang, L., & Zoli, E. (2016). Leaning against the wind: Macroprudential policy in asia. *Journal of Asian Economics*, 42, 33–52.



Figure 1: Evolution of the Herfindahl Index (HHI) over time using credit and total assets for the Brazilian banking system.

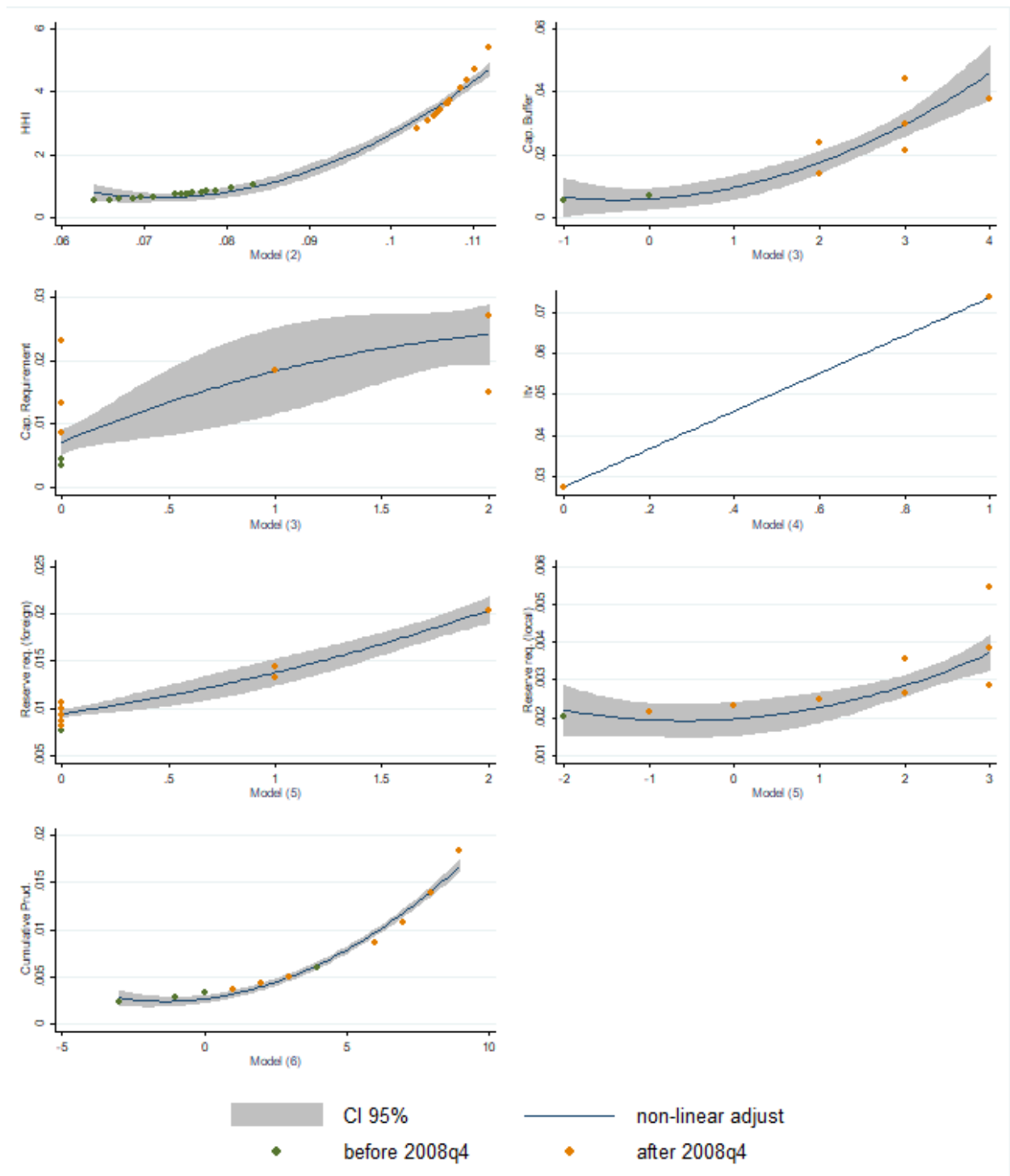


Figure 2: Marginal effects of HHI and prudential instruments (Capital Buffer, Capital Requirement, LTV, Reserve Requirement (Foreign), Reserve Requirement (domestic) and cumulative prud.) on the mark-up u component.

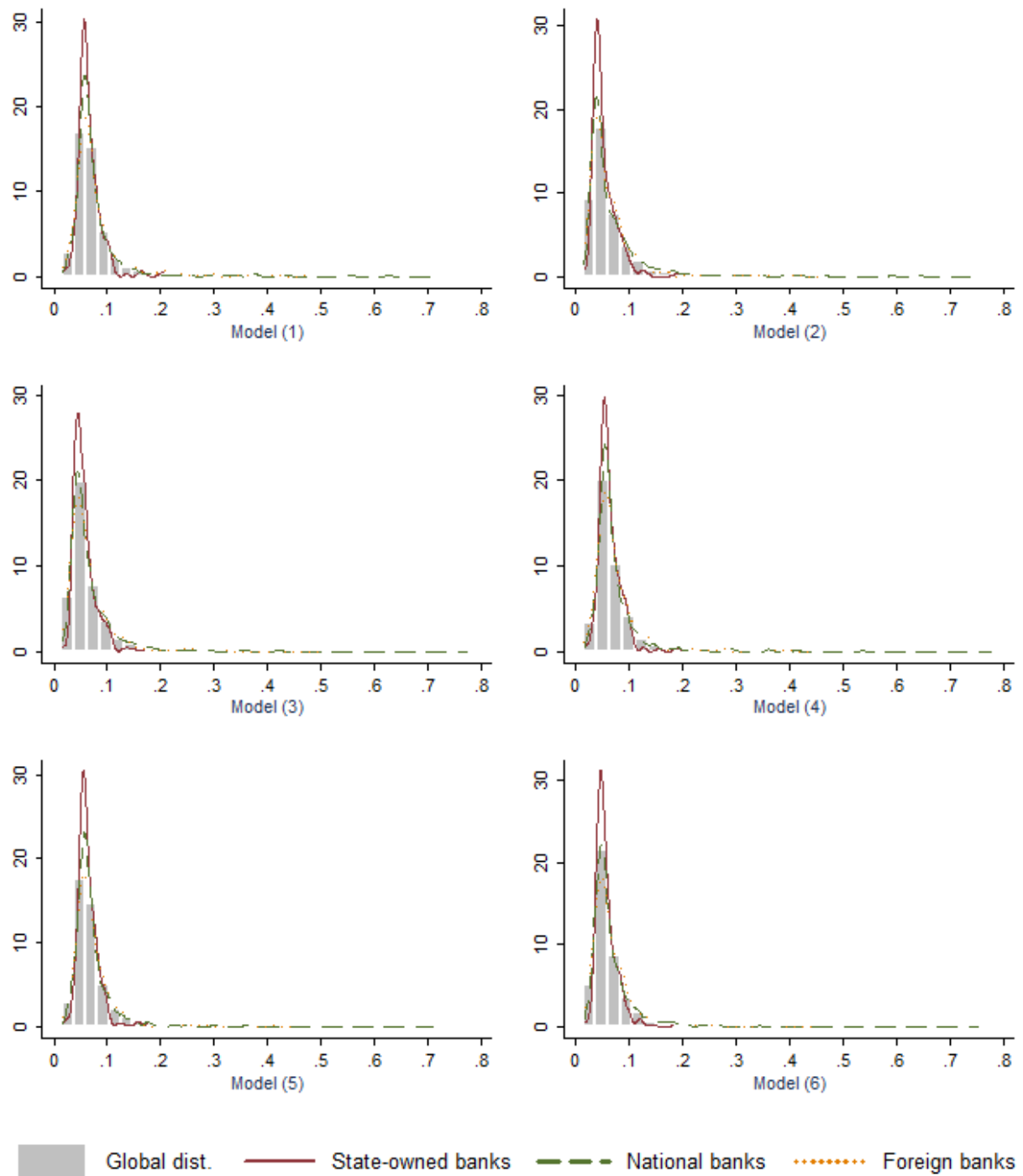


Figure 3: Frequency distribution of Lerner indexes for each model and density estimation Kernel by type of control.

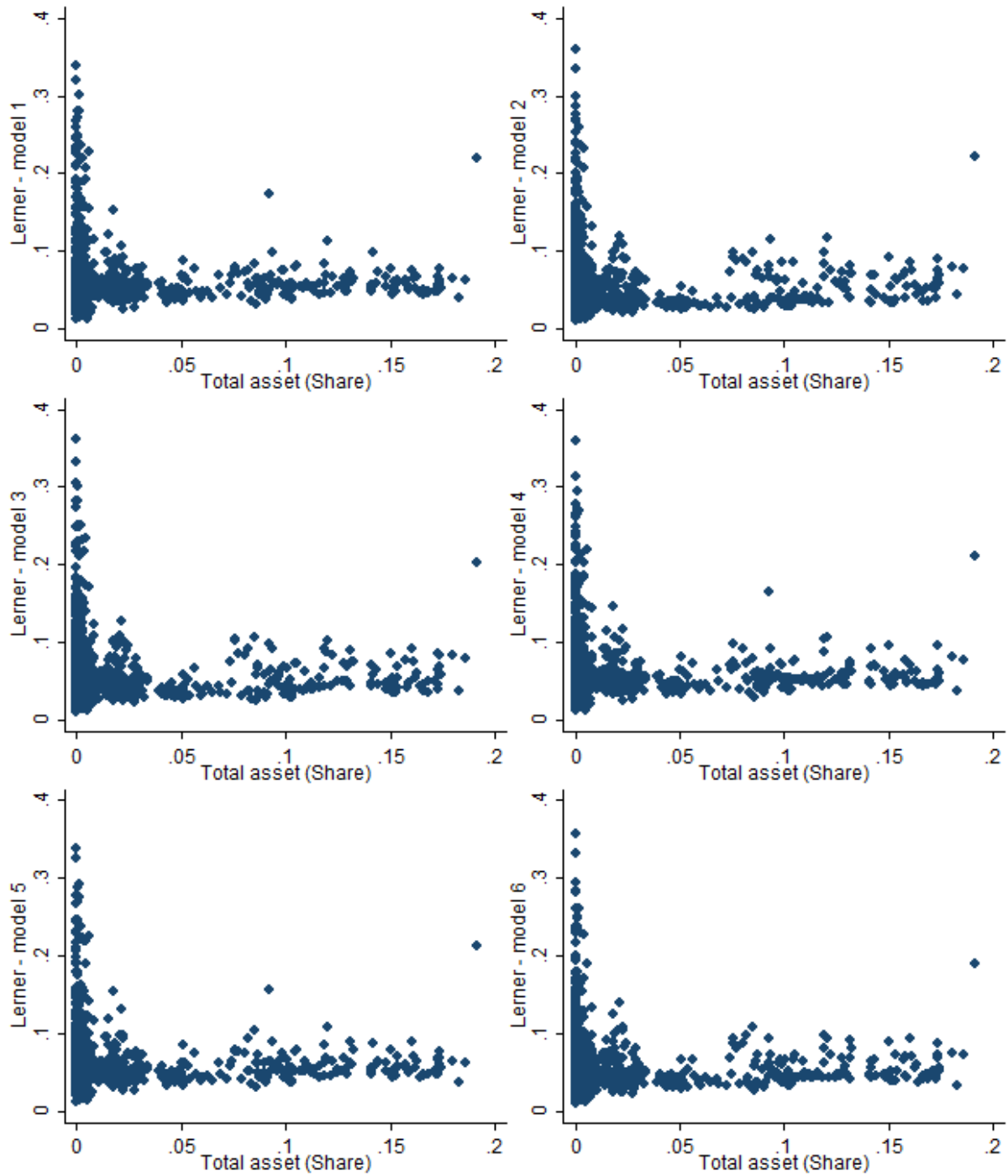


Figure 4: Lerner indexes according to the size (market share) of banks' assets.

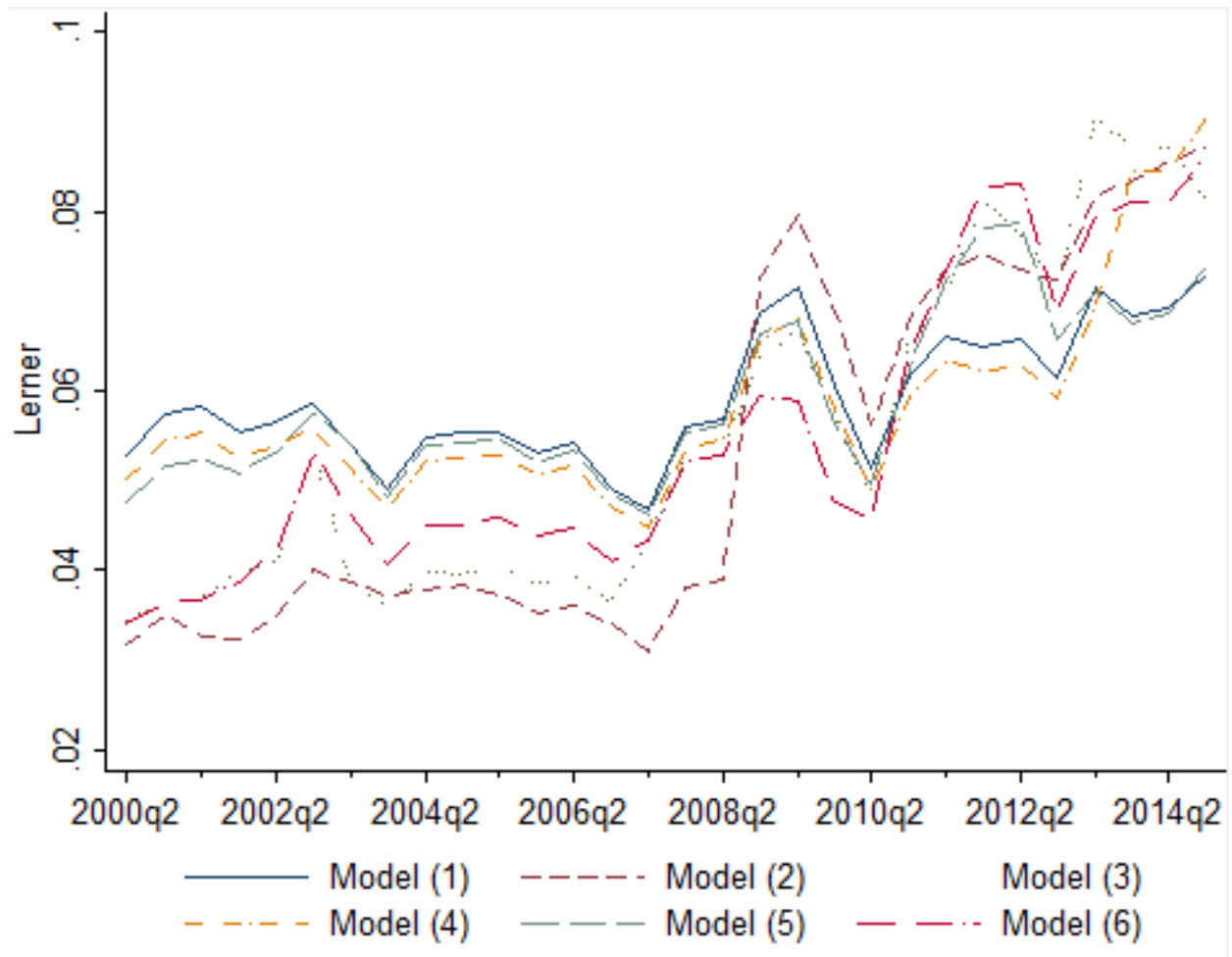


Figure 5: Average Lerner indices for each model between 2000q2 and 2014q4.



Figure 6: Average Lerner indices estimated for public, private national and private foreign banks between 2000q2 and 2014q4.

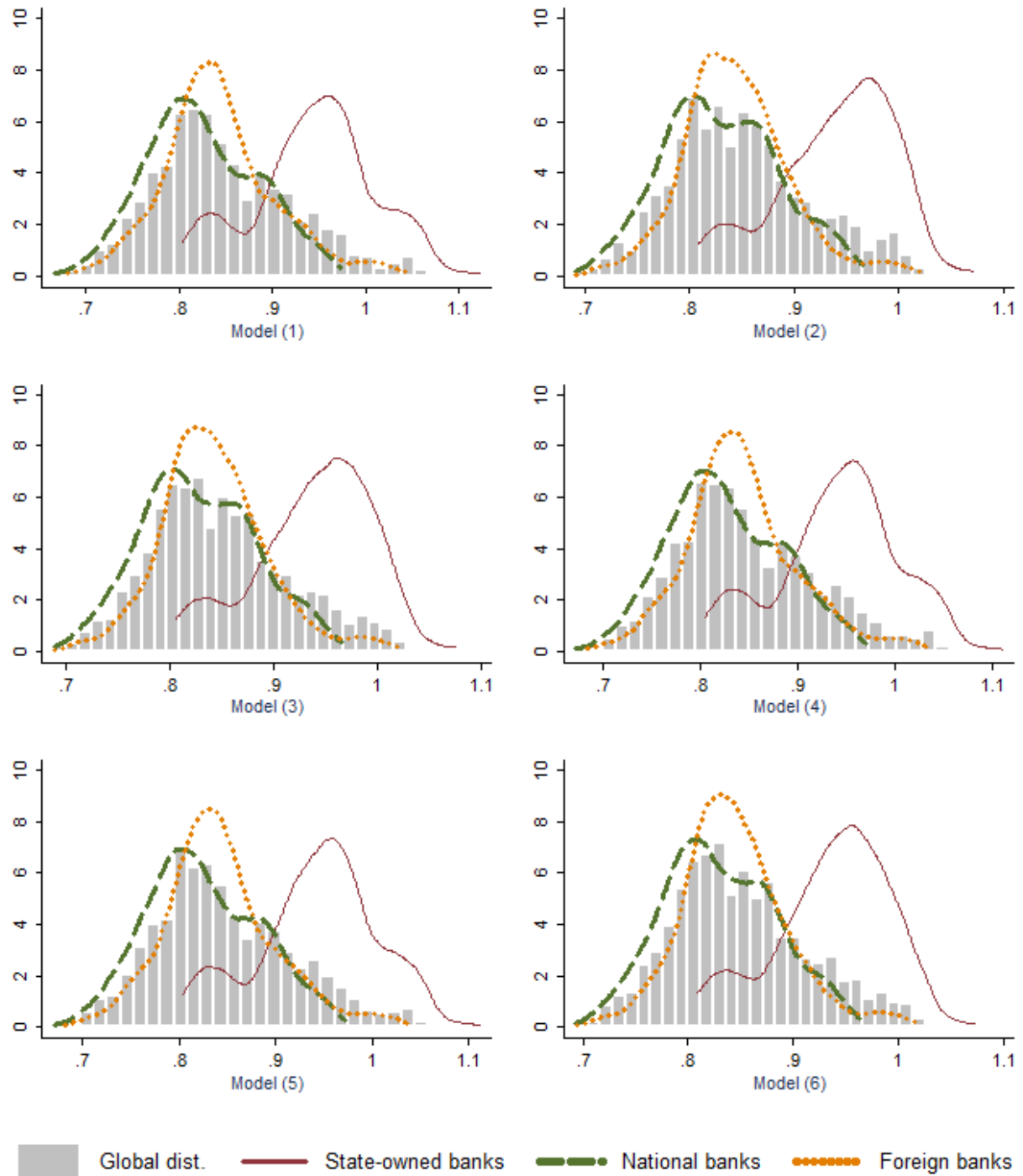


Figure 7: Frequency distribution of the returns to scale indexes for each model and density estimation Kernel by type of control.

Table 1: Variables used to IDF estimation

Variabel	Description	Source
<i>Basic variables</i>		
TR	Total Revenue = Gross Interest Income (a) + Banking Service Fee Income (d1) + Banking Fee Income (d2) + Other Operating Income (d7)	Inc. stat./IF.Data
TC	Total Cost = Interest Expenses (b) + Personnel Expenses (d3) + Administrative Expenses (d4) + Tax Expenses (d5) + Other Operating Expenses (d8)	Inc. stat./IF.Data
Y	Loan, Lease and Other Credit Operations by Risk Level	Summary/IF.Data
x_1	Personnel Expenses (d3)	Inc. stat./IF.Data
x_2	Funding (e)	Liabilities/IF.Data
x_3	Equity (j)	Liabilities/IF.Data
<i>Model variables</i>		
$\ln RC$	Log of Revenue-Cost ratio	
$\ln Y$	Log of total loan	
$\ln \tilde{x}_1$	Log of personnel expenses and equity ratio (x_1/x_3)	
$\ln \tilde{x}_2$	Log of funding and equity ratio (x_2/x_3)	
T	Time	
<i>Prudential variables - Deterministic mark-up parameters</i>		
HHI_t	$HHI_t = \sum S_{it}^2$ where S_{it}^2 is market share of total asset of bank i on time t	Inc. stat./IF.Data
cb	cumulative change of capital buffer	Cerutti et al. (2016)
cr	cumulative change of capital requirement	Cerutti et al. (2016)
ltv	cumulative change of loan-to-value	Cerutti et al. (2016)
$rr_foreign$	cumulative change of reserve requirement (foreign currency)	Cerutti et al. (2016)
rr_local	cumulative change of reserve requirement (domestic currency)	Cerutti et al. (2016)

Table 2: Results of IDF estimation

Parameters	Variables	Estimates					
		Model (1)	Model (2)	Model (3)	Model (4)	Model (5)	Model (6)
<i>Parâmetros da função insumo distância</i>							
α_{YY}	$\ln Y$	-0.013*** (0.00)	-0.003 (0.00)	-0.004 (0.00)	-0.012*** (0.00)	-0.011*** (0.00)	-0.005 (0.00)
α_{1Y}	$\ln \tilde{x}_1$	-0.096*** (0.01)	-0.095*** (0.01)	-0.094*** (0.01)	-0.094*** (0.01)	-0.096*** (0.01)	-0.090*** (0.01)
α_{2Y}	$\ln \tilde{x}_2$	-0.019** (0.01)	-0.022** (0.01)	-0.022** (0.01)	-0.019** (0.01)	-0.020** (0.01)	-0.021** (0.01)
α_{YT}	T	-0.000 (0.00)	-0.000 (0.00)	-0.000 (0.00)	-0.000 (0.00)	-0.000 (0.00)	-0.000 (0.00)
α_Y	const.	1.153*** (0.05)	1.010*** (0.07)	1.035*** (0.05)	1.134*** (0.05)	1.129*** (0.05)	1.057*** (0.06)
<i>Deterministic Mark-up parameters</i>							
δ_1	HHI		764.157*** (122.70)				
δ_1	Capital Buffer			7.586*** (0.65)			
δ_2	Capital Req.			4.696*** (1.60)			
δ_1	Loan-to-value				38.511*** (6.71)		
δ_1	Res.R.(foreign)					10.730** (4.33)	
δ_2	Res.R.(local)					2.869** (1.26)	
δ_1	Cum. Prud.						3.237*** (0.20)
δ_0	const.	-106.01*** (0.32)	-101.94*** (20.64)	-53.06*** (3.16)	-98.66*** (0.79)	-85.77*** (1.19)	-49.93*** (1.22)
<i>Distribution of u and v</i>							
σ_u^2		2.840***	1.418***	1.620***	2.643***	2.441***	1.593***
σ_v^2		0.118***	0.121***	0.120***	0.118***	0.118***	0.120***
λ		24.02***	11.72***	13.54***	22.33***	20.65***	13.25***
Log. Lik.		887.404	922.033	918.606	896.019	891.991	907.817
<i>Estimates of Mark-up ($\hat{u}$)</i>							
Avg.		0.075	0.065	0.068	0.074	0.075	0.069
1st quartile		0.052	0.038	0.051	0.051	0.051	0.044
Median		0.062	0.048	0.060	0.060	0.061	0.054
3st quartile		0.080	0.074	0.079	0.079	0.079	0.075
std-dev		0.053	0.054	0.053	0.053	0.054	0.054

Note: * $p < 0.10$, ** $p < 0.05$ and *** $p < 0.01$

Table 3: *Estimates of Lerner index general and by type of control*

	Estimates					
	Model (1)	Model (2)	Model (3)	Model (4)	Model (5)	Model (6)
Mark-up (L): general						
Average	0.058	0.051	0.053	0.057	0.058	0.053
std-dev	0.032	0.034	0.034	0.032	0.032	0.033
1st quartile	0.043	0.031	0.034	0.041	0.042	0.036
Median	0.051	0.039	0.044	0.050	0.050	0.045
3st quartile	0.063	0.060	0.059	0.063	0.063	0.060
Mark-up (L): State-owned banks						
Average	0.057	0.047	0.049	0.056	0.056	0.050
std-dev	0.018	0.017	0.017	0.018	0.016	0.016
1st quartile	0.047	0.035	0.038	0.045	0.046	0.040
Median	0.054	0.041	0.046	0.053	0.053	0.046
3st quartile	0.064	0.056	0.056	0.064	0.063	0.057
Mark-up (L): National banks						
Average	0.057	0.052	0.054	0.057	0.057	0.054
std-dev	0.034	0.038	0.038	0.035	0.035	0.037
1st quartile	0.041	0.030	0.033	0.040	0.041	0.035
Median	0.050	0.038	0.043	0.048	0.049	0.044
3st quartile	0.061	0.061	0.060	0.061	0.062	0.060
Mark-up (L): Foreign banks						
Average	0.061	0.050	0.053	0.059	0.060	0.054
std-dev	0.034	0.033	0.032	0.034	0.034	0.032
1st quartile	0.042	0.031	0.034	0.041	0.042	0.036
Median	0.052	0.040	0.044	0.051	0.051	0.045
3st quartile	0.068	0.059	0.060	0.066	0.066	0.061

Table 4: *Estimates of returns to scale by control type and general*

Model	State-owned banks	National banks	Foreign banks	General	std-dev.	Min.	Max.,
1	0.944	0.824	0.842	0.848	0.073	0.665	1.124
2	0.940	0.829	0.843	0.851	0.066	0.690	1.073
3	0.938	0.827	0.842	0.849	0.066	0.689	1.076
4	0.941	0.824	0.842	0.848	0.071	0.671	1.111
5	0.942	0.824	0.841	0.848	0.072	0.669	1.113
6	0.937	0.829	0.844	0.850	0.065	0.692	1.073

Appendix A. Attachment Tables

Table A.5: Cumulative change on Prudential Measures intensity

Time	Capital Buffer ² (cb)	Capital Req. (cr)	Loan-to- Value (ltv)	Reserve Req. local curr. (R.R. local)	Reserve Req. foreign cur. (R.R. foreign)	Cumulative Prudential ³ (Cum. Prud.)
2000q2	-1	0	0	0	-2	-3
2000q4	-1	0	0	0	-2	-3
2001q2	-1	0	0	0	-2	-3
2001q4	0	0	0	0	-1	-1
2002q2	0	0	0	0	0	0
2002q4	2	0	0	0	2	4
2003q2	0	0	0	0	3	3
2003q4	0	0	0	0	2	2
2004q2	0	0	0	0	2	2
2004q4	0	0	0	0	2	2
2005q2	0	0	0	0	2	2
2005q4	0	0	0	0	2	2
2006q2	0	0	0	0	2	2
2006q4	0	0	0	0	2	2
2007q2	2	0	0	0	2	4
2007q4	2	0	0	0	2	4
2008q2	2	0	0	0	2	4
2008q4	2	0	0	0	1	3
2009q2	2	0	0	0	0	2
2009q4	2	0	0	0	-1	1
2010q2	2	0	0	0	1	3
2010q4	3	0	0	0	3	6
2011q2	3	0	0	1	3	7
2011q4	4	0	0	2	3	9
2012q2	3	1	0	2	3	9
2012q4	3	1	0	1	2	7
2013q2	3	2	0	0	2	7
2013q4	3	2	1	0	2	8
2014q2	3	2	1	0	2	8
2014q4	2	2	1	0	3	8

²Sum of capital buffer and others ³Aggregate measure (It is the sum of the change of all other instrument)

Table A.6: *Estimates of Lerner index and return to scale by bank - Model (1)*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banestes	S	0.055	0.042	0.082	0.009	0.940	0.007	-8.5***
Banrisul	S	0.055	0.041	0.084	0.009	0.952	0.008	-6.35***
BEC	S	0.048	0.021	0.077	0.016	0.844	0.009	-17.56***
BRB	S	0.058	0.033	0.100	0.015	0.961	0.003	-15.33***
BB	S	0.058	0.039	0.098	0.012	0.990	0.006	-1.73**
Caixa Economica Federal	S	0.063	0.051	0.174	0.022	1.052	0.004	14.58***
B. da Amazonia S.A.	S	0.057	0.016	0.124	0.023	0.844	0.008	-20.28***
B. do Estado Do Pará S.A.	S	0.061	0.026	0.110	0.022	0.936	0.004	-17.64***
B. do Est. do Maranhão S.A.	S	0.055	0.046	0.065	0.006	0.935	0.014	-4.55***
B. do Est. do Piauí S.A. - Bep	S	0.057	0.030	0.155	0.029	0.862	0.004	-32.6***
B. do Estado De Sergipe S.A.	S	0.061	0.024	0.135	0.022	0.947	0.004	-14.53***
Nossa Caixa - N. Banco S.A.	S	0.057	0.036	0.090	0.013	0.981	0.004	-4.44***
Bradesco	N	0.056	0.038	0.114	0.015	0.925	0.004	-19.45***
Itau	N	0.059	0.031	0.220	0.033	0.901	0.003	-37.97***
Safra	N	0.053	0.037	0.085	0.009	0.885	0.003	-42.15***
Unibanco	N	0.055	0.037	0.088	0.014	0.897	0.001	-70.54***
Mercantil Do Brasil	N	0.057	0.027	0.077	0.011	0.945	0.002	-25.27***
BBM	N	0.076	0.016	0.300	0.065	0.783	0.005	-44.64***
BMC	N	0.052	0.030	0.079	0.012	0.845	0.003	-47.03***
BMG	N	0.065	0.017	0.208	0.045	0.779	0.003	-72.9***
J.Malucelli	N	0.047	0.022	0.069	0.013	0.718	0.003	-87.65***
PEBB	N	0.065	0.017	0.181	0.047	0.698	0.008	-39.14***
SS	N	0.057	0.034	0.220	0.037	0.799	0.007	-28.39***
Sofisa	N	0.054	0.021	0.092	0.020	0.804	0.002	-99.03***
BIC	N	0.060	0.034	0.236	0.040	0.855	0.005	-27.6***
Schahin	N	0.056	0.028	0.214	0.035	0.835	0.006	-26.2***
Stock	N	0.081	0.020	0.267	0.067	0.817	0.006	-31.07***
Pine	N	0.052	0.022	0.108	0.019	0.808	0.004	-54.5***
Socopa	N	0.056	0.027	0.120	0.017	0.886	0.003	-38.06***
Intercap	N	0.060	0.023	0.212	0.037	0.812	0.007	-28.51***
Indusval	N	0.062	0.030	0.246	0.043	0.857	0.005	-31.39***
Bonsucesso	N	0.052	0.020	0.092	0.018	0.779	0.005	-40.33***
Industrial do Brasil	N	0.051	0.031	0.081	0.016	0.807	0.002	-95.2***
Votorantim	N	0.052	0.037	0.107	0.017	0.819	0.009	-21.17***
Cacique	N	0.053	0.024	0.071	0.014	0.774	0.005	-46.21***
Inter Amex	N	0.055	0.037	0.068	0.010	0.837	0.008	-21.58***
Alfa	N	0.048	0.041	0.059	0.005	0.806	0.002	-113.03***
Rendimento	N	0.053	0.022	0.080	0.012	0.872	0.008	-15.62***
Bancoob	N	0.052	0.046	0.056	0.003	0.856	0.003	-50.61***
Original	N	0.085	0.017	0.279	0.090	0.729	0.007	-41.63***
Banco Intermedium S/A	N	0.052	0.028	0.070	0.015	0.743	0.006	-39.73***

Table A.6 – *Continue on next page*

Table A.6 – *Continued from previous page*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banco Ribeirao Preto S.A.	N	0.063	0.020	0.225	0.049	0.761	0.003	-75.09***
Banco BBN S.A.	N	0.053	0.027	0.077	0.014	0.817	0.012	-15.09***
B. Cooperativo Sicredi S.A.	N	0.052	0.043	0.062	0.005	0.875	0.005	-24.77***
B. Cooperativo do Brasil S.A.	N	0.056	0.046	0.142	0.020	0.910	0.006	-14.79***
Banco Topázio S.A.	N	0.060	0.035	0.110	0.027	0.834	0.006	-29.66***
Banco Gerador S.A.	N	0.069	0.045	0.122	0.028	0.852	0.008	-19.68***
Banco Randon S.A.	N	0.109	0.023	0.320	0.109	0.783	0.005	-41.58***
Paraná Banco S.A.	N	0.050	0.026	0.108	0.020	0.784	0.008	-27.99***
Banco Triangulo S.A.	N	0.055	0.028	0.091	0.020	0.833	0.004	-42.01***
Banco Guanabara S.A.	N	0.052	0.024	0.169	0.025	0.777	0.004	-55.88***
Banco Cédula S.A.	N	0.068	0.012	0.339	0.061	0.731	0.003	-102.36***
Banco Cacique S.A.	N	0.077	0.028	0.248	0.077	0.785	0.016	-13.09***
B. Luso Brasileiro S.A.	N	0.065	0.027	0.208	0.043	0.849	0.004	-34.9***
Banco Pecunia S.A.	N	0.047	0.039	0.060	0.006	0.770	0.003	-70.86***
Banco Zogbi S.A.	N	0.051	0.038	0.067	0.011	0.778	0.001	-151.93***
Banco Daycoval S.A.	N	0.054	0.023	0.131	0.026	0.783	0.004	-55.22***
B. John Deere S.A.	N	0.059	0.018	0.133	0.033	0.756	0.003	-79.55***
Banco A.J. Renner S.A.	N	0.053	0.025	0.081	0.015	0.827	0.006	-27.42***
ABN Amro	F	0.056	0.039	0.079	0.014	0.914	0.002	-42.7***
Chase	F	0.068	0.014	0.228	0.049	0.790	0.008	-26.78***
LLoyds	F	0.053	0.027	0.064	0.012	0.825	0.003	-51.59***
BankBoston	F	0.057	0.040	0.099	0.020	0.902	0.006	-16.38***
Santander Brasil	F	0.057	0.034	0.097	0.017	0.890	0.008	-14.6***
Citibank	F	0.059	0.026	0.153	0.028	0.875	0.003	-40.39***
BNL	F	0.055	0.041	0.097	0.019	0.840	0.006	-27.67***
Sudameris	F	0.056	0.048	0.065	0.005	0.966	0.012	-2.97**
Societe Generale	F	0.060	0.024	0.153	0.031	0.826	0.006	-29.9***
Europeu	F	0.054	0.032	0.073	0.013	0.848	0.007	-22.87***
ABC-Brasil	F	0.052	0.025	0.082	0.014	0.815	0.003	-62.07***
Dresdner	F	0.083	0.017	0.280	0.074	0.815	0.006	-32.34***
AGF Braseg	F	0.051	0.031	0.100	0.016	0.794	0.004	-49.23***
HSBC	F	0.057	0.046	0.092	0.010	0.971	0.006	-4.66***
Deutsche	F	0.068	0.013	0.160	0.036	0.857	0.004	-33.35***
BNP Paribas	F	0.050	0.037	0.068	0.007	0.824	0.005	-36.65***
Barclays	F	0.052	0.024	0.089	0.021	0.771	0.008	-27.87***
Rabobank Int. Brasil S.A.	F	0.058	0.022	0.166	0.028	0.842	0.003	-52.84***
B. Nat. de Paris Br. S.A.	F	0.063	0.023	0.109	0.033	0.811	0.006	-33.31***
Ibibank S.A. - Banco Multiplo	F	0.059	0.012	0.106	0.024	0.781	0.015	-14.41***
Dresdner Bank - B. Multiplo	F	0.086	0.016	0.244	0.068	0.768	0.008	-27.46***
Banco Westlb Do Brasil S.A.	F	0.064	0.034	0.108	0.027	0.839	0.010	-16.26***
Banco GE Capital S.A.	F	0.067	0.032	0.247	0.047	0.852	0.010	-15.27***
B. Com. Uruguai S.A.	F	0.072	0.020	0.192	0.049	0.830	0.003	-52.28***

¹S - State-owned bank, N - National bank and F - Foreign bank

Table A.7: *Estimates of Lerner index and return to scale by bank - Model (2)*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banestes	S	0.049	0.032	0.085	0.016	0.944	0.008	-7.16***
Banrisul	S	0.049	0.032	0.106	0.017	0.939	0.008	-7.5***
BEC	S	0.032	0.016	0.046	0.008	0.860	0.009	-14.89***
BRB	S	0.049	0.030	0.112	0.017	0.961	0.002	-16.81***
BB	S	0.049	0.032	0.091	0.016	0.948	0.006	-8.45***
Caixa Economica Federal	S	0.052	0.034	0.081	0.014	1.012	0.003	3.82***
B. da Amazonia S.A.	S	0.053	0.015	0.140	0.028	0.847	0.008	-19.22***
B. do Estado Do Pará S.A.	S	0.046	0.029	0.063	0.009	0.952	0.005	-9.63***
B. do Est. do Maranhão S.A.	S	0.036	0.029	0.045	0.005	0.963	0.016	-2.35**
B. do Est. do Piauí S.A. - Bep	S	0.036	0.023	0.071	0.011	0.888	0.005	-23.14***
B. do Estado De Sergipe S.A.	S	0.050	0.020	0.155	0.024	0.962	0.004	-10.43***
Nossa Caixa - N. Banco S.A.	S	0.039	0.027	0.074	0.011	0.972	0.005	-6.01***
Bradesco	N	0.050	0.028	0.116	0.023	0.890	0.004	-26.18***
Itau	N	0.052	0.024	0.222	0.037	0.869	0.003	-42.69***
Safra	N	0.046	0.028	0.100	0.017	0.867	0.003	-50.42***
Unibanco	N	0.035	0.028	0.054	0.007	0.873	0.001	-85.11***
Mercantil Do Brasil	N	0.051	0.029	0.093	0.019	0.941	0.002	-28.37***
BBM	N	0.063	0.012	0.213	0.048	0.790	0.005	-44.94***
BMC	N	0.034	0.023	0.049	0.007	0.851	0.003	-42.66***
BMG	N	0.065	0.015	0.233	0.057	0.776	0.004	-61.35***
J.Malucelli	N	0.052	0.018	0.080	0.016	0.720	0.003	-95.66***
PEBB	N	0.037	0.014	0.108	0.025	0.732	0.009	-30.86***
SS	N	0.056	0.024	0.236	0.046	0.797	0.007	-28.49***
Sofisa	N	0.052	0.018	0.107	0.028	0.808	0.002	-81.15***
BIC	N	0.057	0.026	0.259	0.050	0.850	0.006	-25.31***
Schahin	N	0.047	0.022	0.225	0.041	0.845	0.007	-23.59***
Stock	N	0.078	0.017	0.287	0.071	0.843	0.006	-27.82***
Pine	N	0.048	0.018	0.114	0.023	0.811	0.004	-49.73***
Socopa	N	0.050	0.022	0.136	0.024	0.908	0.003	-30.89***
Intercap	N	0.051	0.019	0.133	0.031	0.832	0.006	-27.59***
Indusval	N	0.061	0.023	0.267	0.052	0.866	0.006	-24.37***
Bonsucesso	N	0.050	0.017	0.109	0.026	0.791	0.006	-36.55***
Industrial do Brasil	N	0.044	0.024	0.079	0.015	0.816	0.002	-80.95***
Votorantim	N	0.048	0.025	0.120	0.026	0.807	0.007	-27.21***
Cacique	N	0.033	0.020	0.039	0.006	0.782	0.005	-45.97***
Inter Amex	N	0.035	0.025	0.045	0.007	0.844	0.006	-24.19***
Alfa	N	0.042	0.029	0.069	0.013	0.801	0.002	-121.39***
Rendimento	N	0.049	0.019	0.077	0.015	0.889	0.008	-13.94***
Bancoob	N	0.065	0.057	0.073	0.006	0.855	0.003	-41.99***
Original	N	0.099	0.019	0.299	0.096	0.732	0.006	-44.73***
Banco Intermedium S/A	N	0.062	0.032	0.081	0.019	0.754	0.006	-43.93***

Table A.7 – *Continue on next page*

Table A.7 – *Continued from previous page*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banco Ribeirao Preto S.A.	N	0.059	0.016	0.239	0.051	0.778	0.003	-69.44***
Banco BBN S.A.	N	0.035	0.020	0.053	0.009	0.834	0.011	-14.66***
B. Cooperativo Sicredi S.A.	N	0.045	0.032	0.070	0.011	0.881	0.005	-25.81***
B. Cooperativo do Brasil S.A.	N	0.045	0.029	0.147	0.025	0.922	0.006	-12.74***
Banco Topázio S.A.	N	0.076	0.043	0.138	0.038	0.861	0.005	-25.69***
Banco Gerador S.A.	N	0.089	0.054	0.153	0.037	0.874	0.008	-16.45***
Banco Randon S.A.	N	0.122	0.029	0.335	0.113	0.803	0.005	-38.8***
Paraná Banco S.A.	N	0.033	0.020	0.062	0.011	0.800	0.009	-23.4***
Banco Triangulo S.A.	N	0.052	0.022	0.105	0.027	0.841	0.004	-41.48***
Banco Guanabara S.A.	N	0.046	0.019	0.091	0.020	0.793	0.004	-55.61***
Banco Cédula S.A.	N	0.062	0.011	0.359	0.067	0.749	0.003	-99.11***
Banco Cacique S.A.	N	0.049	0.020	0.157	0.048	0.791	0.016	-13.15***
Banco Luso Brasileiro S.A.	N	0.066	0.022	0.241	0.055	0.870	0.005	-28.51***
Banco Pecunia S.A.	N	0.032	0.027	0.036	0.003	0.787	0.003	-68.76***
Banco Zogbi S.A.	N	0.032	0.026	0.037	0.005	0.784	0.002	-130.06***
Banco Daycoval S.A.	N	0.053	0.019	0.139	0.036	0.784	0.004	-60.65***
Banco John Deere S.A.	N	0.035	0.016	0.073	0.016	0.761	0.003	-82.78***
Banco A.J. Renner S.A.	N	0.047	0.021	0.083	0.015	0.844	0.006	-25.53***
ABN Amro	F	0.035	0.027	0.047	0.006	0.889	0.002	-72.31***
Chase	F	0.054	0.013	0.157	0.033	0.804	0.007	-27.02***
LLoyds	F	0.033	0.020	0.043	0.008	0.821	0.003	-54.29***
BankBoston	F	0.036	0.026	0.060	0.011	0.888	0.006	-19.17***
Santander Brasil	F	0.055	0.025	0.115	0.030	0.864	0.008	-16.47***
Citibank	F	0.051	0.020	0.132	0.025	0.860	0.003	-47.35***
BNL	F	0.036	0.026	0.062	0.012	0.843	0.005	-29.59***
Sudameris	F	0.036	0.031	0.040	0.004	0.949	0.011	-4.68***
Societe Generale	F	0.051	0.018	0.104	0.024	0.835	0.007	-24.54***
Europeu	F	0.034	0.025	0.041	0.006	0.859	0.007	-20.76***
ABC-Brasil	F	0.043	0.026	0.086	0.015	0.813	0.003	-57.97***
Dresdner	F	0.050	0.014	0.190	0.046	0.824	0.004	-39.75***
AGF Braseg	F	0.044	0.024	0.068	0.014	0.810	0.005	-41.09***
HSBC	F	0.052	0.031	0.110	0.021	0.948	0.007	-7.76***
Deutsche	F	0.054	0.012	0.166	0.030	0.866	0.005	-27.54***
BNP Paribas	F	0.049	0.028	0.073	0.013	0.818	0.004	-40.92***
Barclays	F	0.065	0.028	0.121	0.027	0.811	0.005	-40.28***
Rabobank Int. Brasil S.A.	F	0.047	0.017	0.102	0.017	0.845	0.003	-46.05***
B. Nat. de Paris Brasil S.A.	F	0.036	0.017	0.054	0.013	0.819	0.005	-33.04***
Ibibank S.A. - Banco Multiplo	F	0.043	0.010	0.114	0.025	0.782	0.013	-16.23***
Dresdner Bank - B. Multiplo	F	0.096	0.015	0.270	0.076	0.785	0.007	-29.24***
Banco Westlb Do Brasil S.A.	F	0.041	0.026	0.062	0.013	0.853	0.010	-15.4***
Banco GE Capital S.A.	F	0.054	0.026	0.253	0.049	0.862	0.010	-14.44***
B. Com. Uruguai S.A.	F	0.070	0.017	0.220	0.058	0.849	0.003	-44.7***

¹S - State-owned bank, N - National bank and F - Foreign bank

Table A.8: *Estimates of Lerner index and return to scale by bank - Model (3)*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banestes	S	0.052	0.034	0.090	0.016	0.941	0.008	-7.72***
Banrisul	S	0.051	0.032	0.108	0.016	0.938	0.008	-7.72***
BEC	S	0.035	0.018	0.051	0.009	0.856	0.009	-15.62***
BRB	S	0.052	0.032	0.122	0.018	0.958	0.002	-17.93***
BB	S	0.052	0.035	0.085	0.015	0.951	0.006	-8.09***
Caixa Economica Federal	S	0.054	0.039	0.098	0.014	1.015	0.003	4.65***
B. da Amazonia S.A.	S	0.053	0.014	0.113	0.024	0.845	0.008	-19.77***
B. do Estado Do Pará S.A.	S	0.049	0.028	0.071	0.010	0.947	0.005	-11.17***
B. do E. do Maranhão S.A.	S	0.041	0.032	0.059	0.008	0.957	0.015	-2.85**
B. do E. do Piauí S.A. - Bep	S	0.041	0.028	0.086	0.014	0.882	0.005	-25.18***
B. do Estado De Sergipe S.A.	S	0.052	0.021	0.145	0.022	0.957	0.004	-11.82***
Nossa Caixa - N. Banco S.A.	S	0.045	0.029	0.081	0.015	0.971	0.005	-6.51***
Bradesco	N	0.052	0.029	0.101	0.021	0.893	0.004	-26.14***
Itau	N	0.054	0.025	0.203	0.034	0.872	0.003	-43.28***
Safra	N	0.048	0.029	0.093	0.015	0.869	0.003	-50.08***
Unibanco	N	0.041	0.028	0.067	0.010	0.874	0.001	-85.14***
Mercantil Do Brasil	N	0.053	0.026	0.095	0.018	0.939	0.002	-29***
BBM	N	0.067	0.013	0.250	0.056	0.789	0.005	-45.01***
BMC	N	0.038	0.024	0.069	0.010	0.849	0.003	-44.08***
BMG	N	0.067	0.015	0.233	0.058	0.776	0.004	-63.74***
J.Malucelli	N	0.052	0.022	0.087	0.016	0.720	0.003	-94.26***
PEBB	N	0.045	0.014	0.158	0.040	0.727	0.009	-31.92***
SS	N	0.057	0.025	0.231	0.046	0.797	0.007	-28.7***
Sofisa	N	0.053	0.018	0.116	0.026	0.807	0.002	-84.44***
BIC	N	0.059	0.030	0.250	0.049	0.850	0.006	-25.96***
Schahin	N	0.048	0.023	0.220	0.038	0.842	0.007	-24.24***
Stock	N	0.083	0.017	0.304	0.077	0.838	0.006	-28.73***
Pine	N	0.049	0.019	0.105	0.020	0.810	0.004	-51.03***
Socopa	N	0.050	0.026	0.111	0.018	0.903	0.003	-32.53***
Intercap	N	0.055	0.020	0.196	0.036	0.828	0.006	-28.3***
Indusval	N	0.062	0.029	0.282	0.052	0.863	0.005	-25.88***
Bonsucesso	N	0.051	0.017	0.118	0.025	0.789	0.006	-37.71***
Industrial do Brasil	N	0.046	0.025	0.086	0.015	0.815	0.002	-83.41***
Votorantim	N	0.050	0.027	0.128	0.027	0.809	0.007	-26.64***
Cacique	N	0.037	0.020	0.048	0.009	0.781	0.005	-46.45***
Inter Amex	N	0.039	0.026	0.058	0.009	0.842	0.006	-24.68***
Alfa	N	0.044	0.031	0.072	0.011	0.801	0.002	-119.98***
Rendimento	N	0.049	0.022	0.078	0.011	0.885	0.008	-14.63***
Bancoob	N	0.066	0.057	0.077	0.007	0.854	0.003	-43.42***
Original	N	0.102	0.019	0.301	0.096	0.730	0.006	-45.26***
Banco Intermedium S/A	N	0.059	0.027	0.083	0.020	0.752	0.006	-43.54***

Table A.8 – *Continue on next page*

Table A.8 – *Continued from previous page*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banco Ribeirao Preto S.A.	N	0.064	0.017	0.217	0.054	0.776	0.003	-70.84***
Banco BBN S.A.	N	0.038	0.022	0.058	0.010	0.831	0.011	-14.92***
B. Cooperativo Sicredi S.A.	N	0.047	0.035	0.071	0.010	0.879	0.005	-25.9***
B. Cooperativo do Brasil S.A.	N	0.046	0.035	0.128	0.020	0.919	0.006	-13.39***
Banco Topázio S.A.	N	0.075	0.036	0.153	0.041	0.855	0.005	-26.57***
Banco Gerador S.A.	N	0.091	0.057	0.144	0.034	0.869	0.008	-17.3***
Banco Randon S.A.	N	0.124	0.029	0.332	0.112	0.799	0.005	-40.23***
Paraná Banco S.A.	N	0.036	0.021	0.071	0.012	0.797	0.008	-24.52***
Banco Triangulo S.A.	N	0.053	0.023	0.115	0.027	0.839	0.004	-42.56***
Banco Guanabara S.A.	N	0.047	0.020	0.100	0.019	0.790	0.004	-56.1***
Banco Cédula S.A.	N	0.066	0.012	0.362	0.068	0.747	0.003	-100.82***
Banco Cacique S.A.	N	0.063	0.026	0.231	0.074	0.789	0.016	-13.36***
Banco Luso Brasileiro S.A.	N	0.066	0.026	0.249	0.053	0.865	0.005	-29.85***
Banco Pecunia S.A.	N	0.034	0.029	0.041	0.004	0.784	0.003	-70.38***
Banco Zogbi S.A.	N	0.036	0.027	0.046	0.006	0.782	0.002	-133.99***
Banco Daycoval S.A.	N	0.054	0.019	0.131	0.034	0.784	0.004	-60.7***
Banco John Deere S.A.	N	0.039	0.015	0.083	0.018	0.761	0.003	-83.16***
Banco A.J. Renner S.A.	N	0.049	0.024	0.073	0.013	0.840	0.006	-26.21***
ABN Amro	F	0.041	0.030	0.066	0.009	0.890	0.002	-68.66***
Chase	F	0.059	0.013	0.173	0.039	0.801	0.007	-27.33***
LLoyds	F	0.038	0.021	0.055	0.010	0.821	0.003	-54.84***
BankBoston	F	0.040	0.028	0.063	0.012	0.888	0.006	-19.31***
Santander Brasil	F	0.056	0.028	0.107	0.027	0.866	0.008	-16.63***
Citibank	F	0.052	0.022	0.123	0.023	0.860	0.003	-47.35***
BNL	F	0.039	0.028	0.063	0.014	0.841	0.005	-29.66***
Sudameris	F	0.041	0.036	0.052	0.006	0.948	0.011	-4.73***
Societe Generale	F	0.052	0.020	0.103	0.022	0.833	0.006	-25.79***
Europeu	F	0.038	0.030	0.049	0.007	0.856	0.007	-21.53***
ABC-Brasil	F	0.046	0.029	0.079	0.014	0.813	0.003	-59.35***
Dresdner	F	0.055	0.014	0.212	0.052	0.822	0.005	-39.13***
AGF Braseg	F	0.046	0.027	0.071	0.014	0.806	0.005	-42.76***
HSBC	F	0.053	0.032	0.101	0.019	0.949	0.007	-7.84***
Deutsche	F	0.058	0.013	0.141	0.029	0.863	0.005	-28.78***
BNP Paribas	F	0.051	0.030	0.074	0.012	0.818	0.004	-41.18***
Barclays	F	0.066	0.025	0.130	0.030	0.805	0.005	-41.23***
Rabobank Int. Brasil S.A.	F	0.049	0.019	0.109	0.018	0.844	0.003	-47.52***
B. Nat. de Paris Brasil S.A.	F	0.041	0.019	0.069	0.018	0.817	0.005	-33.68***
Ibibank S.A. - Banco Multiplo	F	0.046	0.010	0.095	0.021	0.781	0.014	-16.17***
Dresdner Bank - B. Multiplo	F	0.093	0.017	0.282	0.072	0.782	0.008	-28.99***
Banco Westlb Do Brasil S.A.	F	0.044	0.027	0.069	0.015	0.850	0.009	-15.91***
Banco GE Capital S.A.	F	0.055	0.026	0.249	0.046	0.859	0.009	-14.89***
B. Com. Uruguai S.A.	F	0.071	0.017	0.228	0.056	0.845	0.003	-46.24***

¹S - State-owned bank, N - National bank and F - Foreign bank

Table A.9: *Estimates of Lerner index and return to scale by bank - Model (4)*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banestes	S	0.054	0.041	0.078	0.011	0.939	0.007	-8.73***
Banrisul	S	0.055	0.040	0.106	0.014	0.948	0.008	-6.92***
BEC	S	0.046	0.020	0.072	0.014	0.846	0.009	-17.46***
BRB	S	0.057	0.032	0.094	0.016	0.959	0.002	-16.73***
BB	S	0.057	0.038	0.095	0.014	0.981	0.006	-3.3***
Caixa Economica Federal	S	0.061	0.049	0.165	0.021	1.042	0.003	12.49***
B. da Amazonia S.A.	S	0.056	0.015	0.117	0.022	0.844	0.008	-20.47***
B. do Estado Do Pará S.A.	S	0.059	0.025	0.103	0.020	0.936	0.004	-17.01***
B. do E. Do Maranhão S.A.	S	0.052	0.044	0.062	0.005	0.936	0.014	-4.48***
B. do E. Do Piauí S.A. - Bep	S	0.054	0.029	0.147	0.028	0.865	0.004	-32.01***
B. do Estado De Sergipe S.A.	S	0.061	0.023	0.168	0.026	0.947	0.004	-14.84***
Nossa Caixa - N. Banco S.A.	S	0.054	0.035	0.085	0.012	0.977	0.004	-5.47***
Bradesco	N	0.056	0.036	0.107	0.017	0.919	0.004	-21.23***
Itau	N	0.058	0.030	0.212	0.032	0.896	0.003	-39.79***
Safra	N	0.052	0.035	0.107	0.013	0.882	0.003	-44.5***
Unibanco	N	0.052	0.035	0.082	0.013	0.892	0.001	-74.46***
Mercantil Do Brasil	N	0.057	0.027	0.093	0.015	0.942	0.002	-26.87***
BBM	N	0.075	0.015	0.294	0.064	0.784	0.005	-45.12***
BMC	N	0.050	0.029	0.074	0.011	0.846	0.003	-47.2***
BMG	N	0.065	0.016	0.202	0.047	0.779	0.003	-71.92***
J.Malucelli	N	0.048	0.022	0.071	0.014	0.720	0.003	-89.23***
PEBB	N	0.061	0.016	0.172	0.044	0.704	0.008	-38.2***
SS	N	0.056	0.033	0.213	0.037	0.799	0.007	-28.75***
Sofisa	N	0.053	0.020	0.087	0.019	0.805	0.002	-97.31***
BIC	N	0.061	0.033	0.269	0.048	0.854	0.005	-27.68***
Schahin	N	0.053	0.027	0.205	0.034	0.836	0.006	-26.27***
Stock	N	0.081	0.020	0.265	0.068	0.820	0.006	-31.22***
Pine	N	0.052	0.022	0.118	0.021	0.808	0.004	-54.67***
Socopa	N	0.054	0.026	0.114	0.016	0.888	0.003	-37.85***
Intercap	N	0.057	0.023	0.203	0.035	0.815	0.006	-28.77***
Indusval	N	0.062	0.029	0.239	0.043	0.857	0.005	-30.85***
Bonsucesso	N	0.052	0.019	0.088	0.018	0.782	0.005	-40.3***
Industrial do Brasil	N	0.050	0.030	0.076	0.015	0.809	0.002	-94.27***
Votorantim	N	0.051	0.036	0.102	0.017	0.817	0.008	-22.22***
Cacique	N	0.050	0.023	0.067	0.013	0.776	0.005	-46.59***
Inter Amex	N	0.052	0.035	0.064	0.009	0.837	0.007	-22.26***
Alfa	N	0.048	0.039	0.071	0.007	0.805	0.002	-114.84***
Rendimento	N	0.052	0.022	0.076	0.013	0.874	0.008	-15.71***
Bancoob	N	0.057	0.045	0.071	0.011	0.855	0.003	-50.22***
Original	N	0.094	0.017	0.278	0.090	0.730	0.006	-42.42***
Banco Intermedium S/A	N	0.049	0.027	0.065	0.014	0.746	0.006	-40.54***

Table A.9 – *Continue on next page*

Table A.9 – *Continued from previous page*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banco Ribeirao Preto S.A.	N	0.064	0.019	0.220	0.050	0.764	0.003	-75.16***
Banco BBN S.A.	N	0.050	0.027	0.072	0.013	0.819	0.012	-15.29***
B. Cooperativo Sicredi S.A.	N	0.051	0.041	0.068	0.006	0.875	0.005	-25.51***
B. Cooperativo do Brasil S.A.	N	0.053	0.044	0.134	0.018	0.910	0.006	-15.1***
Banco Topázio S.A.	N	0.066	0.035	0.128	0.036	0.837	0.005	-29.81***
Banco Gerador S.A.	N	0.082	0.045	0.157	0.043	0.854	0.007	-19.67***
Banco Randon S.A.	N	0.106	0.026	0.312	0.105	0.786	0.005	-42.04***
Paraná Banco S.A.	N	0.048	0.025	0.102	0.018	0.787	0.008	-27.68***
Banco Triangulo S.A.	N	0.054	0.027	0.088	0.021	0.834	0.004	-42.7***
Banco Guanabara S.A.	N	0.051	0.023	0.161	0.025	0.780	0.004	-56.59***
Banco Cédula S.A.	N	0.069	0.012	0.360	0.065	0.735	0.003	-102.8***
Banco Cacique S.A.	N	0.073	0.027	0.240	0.075	0.786	0.016	-13.27***
Banco Luso Brasileiro S.A.	N	0.065	0.026	0.242	0.047	0.852	0.004	-34.6***
Banco Pecunia S.A.	N	0.045	0.037	0.056	0.006	0.773	0.003	-71.39***
Banco Zogbi S.A.	N	0.048	0.036	0.064	0.010	0.779	0.001	-150.57***
Banco Daycoval S.A.	N	0.055	0.022	0.126	0.030	0.784	0.004	-56.8***
Banco John Deere S.A.	N	0.056	0.018	0.125	0.031	0.757	0.003	-80.84***
Banco A.J. Renner S.A.	N	0.051	0.025	0.077	0.013	0.829	0.006	-27.63***
ABN Amro	F	0.053	0.038	0.074	0.013	0.909	0.002	-48.03***
Chase	F	0.066	0.014	0.220	0.046	0.793	0.008	-27.11***
LLoyds	F	0.050	0.026	0.060	0.011	0.825	0.003	-53.23***
BankBoston	F	0.054	0.038	0.092	0.018	0.899	0.006	-17.34***
Santander Brasil	F	0.056	0.033	0.098	0.019	0.885	0.007	-15.29***
Citibank	F	0.059	0.025	0.145	0.030	0.872	0.003	-42.1***
BNL	F	0.052	0.039	0.091	0.018	0.840	0.006	-28.54***
Sudameris	F	0.053	0.046	0.062	0.005	0.961	0.011	-3.52***
Societe Generale	F	0.058	0.023	0.144	0.028	0.827	0.006	-29.68***
Europeu	F	0.052	0.031	0.069	0.012	0.849	0.007	-23***
ABC-Brasil	F	0.051	0.028	0.091	0.015	0.815	0.003	-62.25***
Dresdner	F	0.078	0.017	0.271	0.071	0.816	0.005	-33.9***
AGF Braseg	F	0.050	0.030	0.094	0.015	0.797	0.004	-48.73***
HSBC	F	0.057	0.045	0.116	0.016	0.966	0.006	-5.62***
Deutsche	F	0.066	0.013	0.151	0.034	0.858	0.004	-33.16***
BNP Paribas	F	0.050	0.036	0.071	0.010	0.823	0.005	-37.72***
Barclays	F	0.057	0.024	0.102	0.025	0.777	0.007	-30.03***
Rabobank Int. Brasil S.A.	F	0.057	0.021	0.157	0.026	0.842	0.003	-52.66***
B. Nat. de Paris Brasil S.A.	F	0.059	0.023	0.102	0.030	0.812	0.006	-33.87***
Ibibank S.A. - Banco Multiplo	F	0.056	0.012	0.100	0.023	0.781	0.015	-14.8***
Dresdner Bank - B. Multiplo	F	0.084	0.016	0.237	0.064	0.771	0.008	-27.98***
Banco Westlb Do Brasil S.A.	F	0.061	0.033	0.101	0.025	0.841	0.010	-16.46***
Banco GE Capital S.A.	F	0.063	0.031	0.238	0.044	0.853	0.010	-15.48***
B. Com. Uruguai S.A.	F	0.074	0.020	0.226	0.056	0.833	0.003	-51.92***

¹S - State-owned bank, N - National bank and F - Foreign bank

Table A.10: Estimates of Lerner index and return to scale by bank - Model (5)

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banestes	S	0.055	0.043	0.093	0.012	0.940	0.007	-8.34***
Banrisul	S	0.054	0.041	0.083	0.009	0.949	0.008	-6.68***
BEC	S	0.046	0.020	0.075	0.014	0.846	0.009	-17.19***
BRB	S	0.058	0.032	0.121	0.017	0.960	0.002	-16.07***
BB	S	0.056	0.037	0.087	0.010	0.981	0.006	-3.21***
Caixa Economica Federal	S	0.061	0.050	0.156	0.019	1.044	0.003	12.82***
B. da Amazonia S.A.	S	0.057	0.016	0.115	0.023	0.843	0.008	-20.23***
B. do Estado Do Pará S.A.	S	0.059	0.027	0.102	0.020	0.938	0.004	-16.08***
B. do E. Do Maranhão S.A.	S	0.052	0.042	0.064	0.006	0.939	0.015	-4.18***
B. do E. Do Piauí S.A. - Bep	S	0.054	0.029	0.138	0.025	0.866	0.004	-30.97***
B. do Estado De Sergipe S.A.	S	0.059	0.024	0.136	0.020	0.949	0.004	-14.04***
Nossa Caixa - N. Banco S.A.	S	0.055	0.036	0.088	0.013	0.979	0.004	-4.94***
Bradesco	N	0.056	0.037	0.108	0.016	0.918	0.004	-21.08***
Itau	N	0.058	0.031	0.213	0.033	0.894	0.003	-39.68***
Safra	N	0.052	0.036	0.086	0.010	0.881	0.003	-43.88***
Unibanco	N	0.053	0.037	0.085	0.013	0.892	0.001	-74.33***
Mercantil Do Brasil	N	0.057	0.027	0.086	0.012	0.943	0.002	-26.19***
BBM	N	0.075	0.015	0.292	0.063	0.784	0.005	-44.7***
BMC	N	0.050	0.029	0.077	0.012	0.846	0.003	-46.48***
BMG	N	0.067	0.017	0.220	0.051	0.777	0.003	-71.16***
J.Malucelli	N	0.049	0.022	0.083	0.016	0.718	0.003	-88.79***
PEBB	N	0.060	0.017	0.176	0.044	0.704	0.008	-37.43***
SS	N	0.059	0.032	0.223	0.041	0.798	0.007	-28.47***
Sofisa	N	0.055	0.021	0.112	0.022	0.804	0.002	-96.24***
BIC	N	0.060	0.032	0.238	0.041	0.853	0.005	-27.25***
Schahin	N	0.055	0.028	0.228	0.038	0.836	0.006	-25.75***
Stock	N	0.082	0.019	0.267	0.068	0.821	0.006	-30.63***
Pine	N	0.052	0.022	0.096	0.018	0.808	0.004	-53.92***
Socopa	N	0.055	0.027	0.113	0.016	0.889	0.003	-36.94***
Intercap	N	0.060	0.023	0.210	0.037	0.814	0.006	-28.56***
Indusval	N	0.062	0.029	0.245	0.044	0.857	0.005	-30.23***
Bonsucesso	N	0.053	0.020	0.113	0.022	0.781	0.005	-39.99***
Industrial do Brasil	N	0.051	0.030	0.084	0.016	0.808	0.002	-92.74***
Votorantim	N	0.052	0.037	0.130	0.022	0.816	0.008	-22.27***
Cacique	N	0.049	0.024	0.065	0.012	0.775	0.005	-46.32***
Inter Amex	N	0.052	0.034	0.067	0.011	0.837	0.007	-22.36***
Alfa	N	0.047	0.041	0.056	0.004	0.804	0.002	-114.48***
Rendimento	N	0.053	0.022	0.079	0.011	0.874	0.008	-15.49***
Bancoob	N	0.056	0.050	0.064	0.005	0.856	0.003	-48.74***
Original	N	0.087	0.018	0.288	0.093	0.728	0.006	-42.59***
Banco Intermedium S/A	N	0.055	0.027	0.078	0.019	0.744	0.006	-40.47***

Table A.10 – Continue on next page

Table A.10 – *Continued from previous page*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banco Ribeirao Preto S.A.	N	0.063	0.020	0.217	0.048	0.763	0.003	-74.17***
Banco BBN S.A.	N	0.051	0.026	0.075	0.014	0.820	0.012	-15.04***
B. Cooperativo Sicredi S.A.	N	0.051	0.040	0.061	0.005	0.876	0.005	-24.99***
B. Cooperativo do Brasil S.A.	N	0.054	0.043	0.136	0.019	0.912	0.006	-14.45***
Banco Topázio S.A.	N	0.061	0.034	0.109	0.026	0.838	0.006	-28.97***
Banco Gerador S.A.	N	0.073	0.052	0.124	0.026	0.855	0.008	-19.18***
Banco Randon S.A.	N	0.120	0.024	0.327	0.114	0.785	0.005	-41.53***
Paraná Banco S.A.	N	0.048	0.026	0.106	0.020	0.786	0.008	-27.32***
Banco Triangulo S.A.	N	0.055	0.027	0.111	0.022	0.834	0.004	-42.27***
Banco Guanabara S.A.	N	0.052	0.024	0.153	0.024	0.779	0.004	-55.89***
Banco Cédula S.A.	N	0.069	0.012	0.339	0.062	0.734	0.003	-102.32***
Banco Cacique S.A.	N	0.076	0.027	0.246	0.076	0.785	0.016	-13.17***
Banco Luso Brasileiro S.A.	N	0.067	0.027	0.207	0.047	0.852	0.004	-33.79***
Banco Pecunia S.A.	N	0.046	0.038	0.054	0.006	0.773	0.003	-71***
Banco Zogbi S.A.	N	0.047	0.037	0.061	0.010	0.778	0.001	-149.31***
Banco Daycoval S.A.	N	0.054	0.022	0.126	0.026	0.782	0.004	-56.61***
Banco John Deere S.A.	N	0.056	0.018	0.129	0.031	0.756	0.003	-80.43***
Banco A.J. Renner S.A.	N	0.053	0.025	0.080	0.015	0.829	0.006	-27.16***
ABN Amro	F	0.053	0.038	0.074	0.012	0.908	0.002	-47.51***
Chase	F	0.067	0.014	0.225	0.047	0.792	0.008	-26.93***
LLoyds	F	0.049	0.025	0.064	0.012	0.824	0.003	-52.27***
BankBoston	F	0.054	0.037	0.096	0.020	0.899	0.006	-17.01***
Santander Brasil	F	0.057	0.033	0.103	0.019	0.884	0.008	-15.11***
Citibank	F	0.059	0.026	0.154	0.028	0.871	0.003	-42.04***
BNL	F	0.052	0.037	0.097	0.020	0.840	0.006	-28***
Sudameris	F	0.052	0.045	0.058	0.005	0.962	0.011	-3.34***
Societe Generale	F	0.060	0.023	0.151	0.031	0.827	0.006	-29.24***
Europeu	F	0.050	0.032	0.066	0.012	0.849	0.007	-22.63***
ABC-Brasil	F	0.051	0.025	0.079	0.014	0.814	0.003	-61.7***
Dresdner	F	0.080	0.017	0.276	0.073	0.816	0.005	-33.74***
AGF Braseg	F	0.050	0.031	0.093	0.015	0.796	0.004	-48.12***
HSBC	F	0.057	0.043	0.093	0.011	0.966	0.006	-5.41***
Deutsche	F	0.066	0.013	0.155	0.035	0.858	0.004	-32.44***
BNP Paribas	F	0.050	0.035	0.067	0.008	0.822	0.005	-37.75***
Barclays	F	0.056	0.024	0.113	0.025	0.778	0.007	-30.5***
Rabobank Int. Brasil S.A.	F	0.057	0.021	0.163	0.027	0.842	0.003	-52.08***
B. Nat. de Paris Brasil S.A.	F	0.058	0.022	0.100	0.029	0.812	0.006	-33.43***
Ibibank S.A. - Banco Multiplo	F	0.057	0.012	0.099	0.023	0.780	0.015	-14.78***
Dresdner Bank - B. Multiplo	F	0.087	0.016	0.244	0.068	0.770	0.008	-27.68***
Banco Westlb Do Brasil S.A.	F	0.063	0.034	0.106	0.026	0.841	0.010	-16.25***
Banco GE Capital S.A.	F	0.064	0.032	0.247	0.046	0.853	0.010	-15.22***
B. Com. Uruguai S.A.	F	0.073	0.019	0.191	0.049	0.833	0.003	-50.98***

¹S - State-owned bank, N - National bank and F - Foreign bank

Table A.11: Estimates of Lerner index and return to scale by bank - Model (6)

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banestes	S	0.052	0.036	0.096	0.015	0.939	0.007	-8.55***
Banrisul	S	0.050	0.035	0.098	0.014	0.938	0.008	-8.2***
BEC	S	0.041	0.019	0.067	0.012	0.855	0.009	-16.44***
BRB	S	0.053	0.029	0.124	0.018	0.956	0.002	-19.96***
BB	S	0.051	0.032	0.088	0.013	0.954	0.006	-8.07***
Caixa Economica Federal	S	0.054	0.040	0.094	0.012	1.014	0.003	4.75***
B. da Amazonia S.A.	S	0.053	0.015	0.103	0.022	0.846	0.008	-20.5***
B. do Estado Do Pará S.A.	S	0.051	0.028	0.074	0.013	0.943	0.004	-13.19***
B. do E. Do Maranhão S.A.	S	0.041	0.031	0.059	0.008	0.950	0.014	-3.46***
B. do E. Do Piauí S.A. - Bep	S	0.042	0.028	0.084	0.012	0.879	0.004	-27.27***
B. do Estado De Sergipe S.A.	S	0.052	0.022	0.153	0.022	0.953	0.003	-13.77***
Nossa Caixa - N. Banco S.A.	S	0.047	0.032	0.081	0.014	0.969	0.004	-7.4***
Bradesco	N	0.052	0.032	0.097	0.019	0.898	0.004	-26.45***
Itau	N	0.054	0.027	0.190	0.031	0.877	0.003	-44.52***
Safra	N	0.049	0.032	0.100	0.015	0.872	0.003	-50.56***
Unibanco	N	0.043	0.032	0.067	0.010	0.878	0.001	-86.66***
Mercantil Do Brasil	N	0.053	0.026	0.087	0.017	0.938	0.002	-31.04***
BBM	N	0.066	0.013	0.251	0.056	0.792	0.005	-45.56***
BMC	N	0.041	0.026	0.069	0.011	0.850	0.003	-45.82***
BMG	N	0.067	0.016	0.228	0.057	0.781	0.003	-66.11***
J.Malucelli	N	0.051	0.022	0.089	0.017	0.725	0.003	-93.44***
PEBB	N	0.046	0.015	0.157	0.039	0.728	0.008	-33.13***
SS	N	0.058	0.025	0.230	0.046	0.801	0.007	-29.2***
Sofisa	N	0.053	0.020	0.119	0.025	0.809	0.002	-88.46***
BIC	N	0.060	0.029	0.262	0.049	0.852	0.005	-26.97***
Schahin	N	0.049	0.025	0.229	0.040	0.843	0.006	-25.23***
Stock	N	0.081	0.017	0.284	0.072	0.836	0.005	-29.86***
Pine	N	0.049	0.021	0.112	0.019	0.812	0.004	-52.67***
Socopa	N	0.050	0.026	0.095	0.015	0.900	0.003	-35.15***
Intercap	N	0.055	0.021	0.196	0.035	0.828	0.006	-28.99***
Indusval	N	0.061	0.029	0.262	0.049	0.863	0.005	-27.62***
Bonsucesso	N	0.052	0.019	0.123	0.026	0.791	0.005	-38.85***
Industrial do Brasil	N	0.046	0.027	0.088	0.015	0.816	0.002	-86.98***
Votorantim	N	0.051	0.027	0.139	0.027	0.813	0.007	-26.2***
Cacique	N	0.039	0.022	0.050	0.009	0.784	0.005	-47.07***
Inter Amex	N	0.045	0.027	0.064	0.012	0.843	0.006	-24.93***
Alfa	N	0.044	0.033	0.068	0.009	0.805	0.002	-121.11***
Rendimento	N	0.050	0.022	0.073	0.010	0.883	0.008	-15.43***
Bancoob	N	0.066	0.055	0.072	0.007	0.856	0.003	-45.59***
Original	N	0.098	0.020	0.294	0.094	0.735	0.006	-45.09***
Banco Intermedium S/A	N	0.057	0.024	0.085	0.022	0.756	0.006	-43.24***

Table A.11 – Continue on next page

Table A.11 – *Continued from previous page*

Bank	Control type ¹	Lerner index				Returns to scale		
		Avrg.	Min	Max	Std-dev	Avrg.	Std-dev	RTS=1
Banco Ribeirao Preto S.A.	N	0.061	0.017	0.195	0.048	0.777	0.003	-72.33***
Banco BBN S.A.	N	0.042	0.023	0.059	0.012	0.831	0.011	-15.29***
B. Cooperativo Sicredi S.A.	N	0.048	0.035	0.066	0.009	0.879	0.005	-26.72***
B. Cooperativo do Brasil S.A.	N	0.046	0.034	0.119	0.017	0.917	0.006	-14.39***
Banco Topázio S.A.	N	0.070	0.031	0.129	0.036	0.853	0.005	-27.76***
Banco Gerador S.A.	N	0.086	0.057	0.148	0.034	0.867	0.007	-18.25***
Banco Randon S.A.	N	0.126	0.028	0.331	0.114	0.799	0.005	-41.36***
Paraná Banco S.A.	N	0.039	0.023	0.082	0.015	0.798	0.008	-25.56***
Banco Triangulo S.A.	N	0.052	0.025	0.116	0.025	0.840	0.004	-43.63***
Banco Guanabara S.A.	N	0.048	0.021	0.100	0.019	0.792	0.004	-56.83***
Banco Cédula S.A.	N	0.067	0.013	0.356	0.067	0.749	0.002	-102.05***
Banco Cacique S.A.	N	0.067	0.026	0.232	0.073	0.792	0.015	-13.56***
Banco Luso Brasileiro S.A.	N	0.065	0.025	0.237	0.052	0.864	0.004	-31.63***
Banco Pecunia S.A.	N	0.037	0.029	0.045	0.006	0.786	0.003	-71.58***
Banco Zogbi S.A.	N	0.037	0.027	0.045	0.007	0.785	0.002	-139.21***
Banco Daycoval S.A.	N	0.053	0.020	0.120	0.031	0.787	0.003	-60.88***
Banco John Deere S.A.	N	0.043	0.017	0.099	0.022	0.764	0.003	-83.46***
Banco A.J. Renner S.A.	N	0.050	0.025	0.080	0.013	0.840	0.006	-27.06***
ABN Amro	F	0.043	0.035	0.067	0.008	0.894	0.002	-66.85***
Chase	F	0.059	0.014	0.189	0.040	0.803	0.007	-27.72***
LLoyds	F	0.039	0.021	0.055	0.012	0.824	0.003	-55.36***
BankBoston	F	0.044	0.029	0.075	0.015	0.890	0.006	-19.65***
Santander Brasil	F	0.054	0.028	0.107	0.024	0.871	0.008	-16.94***
Citibank	F	0.054	0.023	0.133	0.026	0.863	0.003	-47.87***
BNL	F	0.042	0.028	0.078	0.018	0.843	0.005	-29.98***
Sudameris	F	0.041	0.036	0.052	0.006	0.948	0.010	-4.91***
Societe Generale	F	0.054	0.020	0.118	0.025	0.834	0.006	-27.16***
Europeu	F	0.038	0.029	0.049	0.008	0.856	0.006	-22.39***
ABC-Brasil	F	0.046	0.028	0.084	0.014	0.816	0.003	-61.11***
Dresdner	F	0.063	0.015	0.239	0.061	0.823	0.005	-38.88***
AGF Braseg	F	0.047	0.027	0.074	0.014	0.807	0.004	-44.77***
HSBC	F	0.054	0.032	0.109	0.018	0.950	0.006	-8.23***
Deutsche	F	0.058	0.013	0.122	0.028	0.863	0.004	-30.5***
BNP Paribas	F	0.051	0.032	0.070	0.011	0.822	0.004	-41.45***
Barclays	F	0.064	0.024	0.128	0.029	0.802	0.005	-40.51***
Rabobank Int. Brasil S.A.	F	0.051	0.019	0.130	0.021	0.846	0.003	-49.92***
B. Nat. de Paris Brasil S.A.	F	0.043	0.019	0.070	0.019	0.819	0.005	-34.29***
Ibibank S.A. - Banco Multiplo	F	0.049	0.010	0.083	0.020	0.785	0.013	-16.1***
Dresdner Bank - B. Multiplo	F	0.087	0.016	0.261	0.066	0.783	0.007	-29.01***
Banco Westlb Do Brasil S.A.	F	0.051	0.030	0.082	0.019	0.850	0.009	-16.43***
Banco GE Capital S.A.	F	0.053	0.028	0.239	0.044	0.859	0.009	-15.44***
B. Com. Uruguai S.A.	F	0.071	0.017	0.217	0.054	0.845	0.003	-48.45***

¹S - State-owned bank, N - National bank and F - Foreign bank

EDITORIAL

**FACE – Faculdade de Administração,
Ciências Contábeis e Ciências
Econômicas**

Curso de Ciências Econômicas

Direção FACE

Prof. Moisés Ferreira da Cunha

Vice-Direção FACE

Prof^ª. Andréa Freire de Lucena

**Coordenação do Curso de Ciências
Econômicas**

Prof. Tiago Camarinha Lopes

**NEPEC – Núcleo de Estudos e Pesquisas
Econômicas**

Coordenação

Prof. Sérgio Fornazier Meyrelles Filho

**SÉRIE DE TEXTOS PARA
DISCUSSÃO DO CURSO DE
CIÊNCIAS ECONÔMICAS DA UFG**
Coordenação e Equipe de Editoração

Prof. Sandro Eduardo Monsueto

Adriana Moura Guimarães

Matheus Henrique de Araújo Dutra

Endereço

Campus Samambaia, Prédio da FACE –
Rodovia Goiânia/Nova Veneza, km. 0 –
CEP 74690-900, Goiânia – GO.
Tel. (62) 3521 – 1390

URL

<http://www.face.ufg.br/economia>

Publicação cujo objetivo é divulgar resultados de estudos que contam com a participação de pesquisadores do NEPEC. As opiniões contidas nesta publicação são de inteira responsabilidade do(s) autor(es), não representando necessariamente o ponto de vista do NEPEC ou da FACE/UFG. É permitida a reprodução, desde que citada a fonte.